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Flash Research #3

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**SharePoint**

Our company has an opportunity to net over $1.84M by investing in SharePoint. SharePoint is a web-based document management system that will facilitate employee communication and documentation. These features can increase employee productivity and bring in additional revenue from an additional 1200 hours of billable time per employee over three years.

As a Microsoft product, SharePoint is an enterprise solution for content management and file sharing. A key capability of SharePoint is increased document accessibility, metrics, communication, and productivity. Currently, employees spend over 400 hours a year managing multiple versions of the same documentation, and clients cannot be billed for this time. SharePoint file sharing services will enable employees and clients to access files on one secure source from multiple locations and devices. This will decrease employee time spent managing proposals and increase time PMPs can bill their clients.

Implementing SharePoint will cost a total of $154,000 over three years. This cost includes a one time purchase cost and hardware and software maintenance over the three years. By increasing billable hours, SharePoint will result in a total benefit of $2,000,250 from additional revenues over three years. Overall, SharePoint technology will net our company a benefit of $1,846,250 over three years from increased employee productivity.

Works Cited:

1. **Cost Structure**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|   | Year 1 | Year 2 | Year 3 |   |
| Additional Revenue |   |   |   |   |
| Increase in billable hours | 3,810 | 3,810 | 3,810 | 11,430 |
| Revenue from increase ($175/ hr) |  $666,750.00  |  $666,750.00  |  $666,750.00  |  $2,000,250.00  |
| **Total Benefit** |  **$2,000,250.00**  |
| Costs |   |   |   |   |
| Purchase Cost |  $100,000.00  |  $-  |  $-  |  $100,000.00  |
| Maintenance |  $18,000.00  |  $18,000.00  |  $18,000.00  |  $54,000.00  |
|  **Total Cost**  |  **$154,000.00**  |
|  **Net Benefit**  |  **1,846,250.00**  |

1. **References**

“SharePoint, Team Collaboration Software Tools.” *, Team Collaboration Software Tools*.

“Why SharePoint? SharePoint Benefits and Advantages.” *Total Solutions, Inc.*

Duigou, Jason. “SharePoint's Business Value and Evolution to Team Sites.” *CIOReview*.