

Ari Abramson

We can net approximately \$1.8 million in benefits over three years by investing in Microsoft SharePoint. SharePoint is a collaboration and document management platform that will enable our Project Management Professionals to be more efficient by reducing the time spent putting together proposals for prospective clients. In turn, we can increase revenue by increasing billable hours by 20% each year.

The key capability is SharePoint's ability to allow team members to easily stay informed and connected throughout a project's lifecycle. SharePoint empowers users with the tools to collaborate and communicate in new and efficient ways, such as team sites. Team sites can be customized to fit team's specific needs, and provide a centralized platform for content management and file sharing. Using SharePoint, team members can easily manage multiple versions of the same document in real-time, and ultimately spend less time putting together proposals.

We can increase revenue by \$2.1 million by increasing billable hours by 400 annually over three years. SharePoint will cost approximately \$254 thousand to implement and maintain, which includes hardware and software acquisition costs, and annual maintenance and administration costs over three years. Over the course of three years, we will net approximately \$1.8 million in benefits.

	Year 1	Year 2	Year 3	Total
Costs				
Hardware/Software	\$ 100,000	\$ -	\$ -	\$ 100,000
Maintenance	\$ 18,000	\$ 18,000	\$ 18,000	\$ 54,000
10% of one person	\$ 33,250	\$ 33,250	\$ 33,250	\$ 99,750
Total Costs	\$ 151,250	\$ 51,250	\$ 51,250	\$ 253,750
Benefits				
Increased Revenue	\$ 700,000	\$ 700,000	\$ 700,000	\$ 2,100,000
Total Benefits	\$ 700,000	\$ 700,000	\$ 700,000	\$ 2,100,000
Net Benefits	\$ 548,750	\$ 648,750	\$ 648,750	\$ 1,846,250

Resources used:

Ruddy, W. (2015, July 24). 5 Benefits of SharePoint 2013. Retrieved November 05, 2016, from <http://phoenixts.com/blog/5-benefits-of-sharepoint-2013/>

SharePoint: Empowering teamwork. (2016, May 4). Retrieved November 05, 2016, from <https://products.office.com/en-us/sharepoint/collaboration>

Leverdier, G. (n.d.). Top Benefits of Using a SharePoint Intranet for Corporations. Retrieved November 05, 2016, from <http://en.share-gate.com/blog/benefits-sharepoint-intranet>