Flash Research Assignment #4: Sharepoint

By investing in Microsoft SharePoint to increase productivity, billable hours can increase by up to 20% and our company can increase revenue by $1,846,250 over the next three years. Currently, our consulting firm's team of 10 PMPs are only billing out 75% of their time to customers because they are wasting time managing documents. SharePoint will provide a secure location over a company's intranet to store, organize, access, and share information between employees, as well as clients.

SharePoint is a multipurpose Web tool with a broad range of capabilities. Its key capabilities, however, involve the management and sharing of documents and other files over a company intranet. SharePoint Designer and OneDrive, two of the "products" of SharePoint, would be most beneficial to us because Designer allows for company-wide online collaboration on custom sites and documents, while OneDrive would allow offline editing and automatic synchronization with the servers once back online. This would enable all employees to work wherever they are, and, overall, improves productivity (billable hours) and wastes less time in the process.

Fortunately, one of our PMPs is an SME in SharePoint. Unfortunately, though, the SME will have to spend 10% of his 1900 billable hours administering and supporting the system instead of generating revenue as a PMP normally would. He worked up an estimate of $154,000 as the investment required over the next three years between the purchase of hardware and software plus annual maintenance. However, productivity is expected to increase billable hours per PMP to 95% (up from 75%) due to the adoption of SharePoint. With all of this taken into account, the total revenue over the next three years is expected to be $9,875,250. When factoring in the investment for SharePoint and comparing it to the original projected three-year revenue of $7,875,000, the total increase in revenue will be $1,846,250, making this a logical investment. As a firm that specializes in IT management, it is essential that we invest in SharePoint.

Works Cited

"Microsoft Office 2010." *MS Office*. N.p., n.d. Web. 17 Mar. 2014. <http://www.microsoft-

office-2010.com/answer/q/What-is-sharepoint%253F/>.

"SharePoint Overview." *SharePoint 2013 Overview â Collaboration Software Features*.

N.p., n.d. Web. 16 Mar. 2014. <http://office.microsoft.com/en-us/sharepoint/

sharepoint-2013-overview-collaboration-software-features-FX103789323.aspx>.

"What Is SharePoint?" - *SharePoint Foundation*. N.p., n.d. Web. 17 Mar. 2014. <http://

office.microsoft.com/en-us/sharepoint-foundation-help/what-is-sharepoint-

HA010378184.aspx>.