Charles J. Standiford

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Experienced marketing graduate with expertise in Social Media Marketing, Direct Marketing and Sales looking to find a career path that will allow growth and enrichment in the Marketing industry

EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA Bachelor of Business Administration, Graduation: August 2015 Major: Marketing

Selected Courses: Professional Development Strategies Management Information Systems Marketing Management

Marketing Research Consumer and Buyer Behavior Direct Marketing

MONTGOMERY COUNTY COMMUNITY COLLEGE, Blue Bell, PA Associate of Science, Graduation August 2013 Major: Business Administration

ACTIVITIES: SHARE OUR STRENGTH: NO KID HUNGRY, Philadelphia, PA

EXPERIENCE: BEST BUY, Willow Grove, PA Microsoft Consultant

- Responsible for training all computers salespeople on various Microsoft products and services available in the store
- Maintain merchandising standards of Microsoft Windows Store
- Maintain an upward trending record of Microsoft sales within Best Buy store

T-MOBILE US, Willow Grove, PA

Key Holder

- Started as Retail Sales Associate; Promoted to Key Holder: in charge of opening and closing responsibilities
- Generate repeat business through exceptional customer service
- Consistent top performer in sales metrics

BEST BUY, Willow Grove, PA

Business Advocate - Home Theater

- Started in Home Theater Sales; Promoted to Business Advocate for store
- Worked exclusively with all business customers to promote business sales through various social media and print formats.
- Implemented various new training programs to increase drive for business sales

CIRCUIT CITY, Warrington, PA

Lead PC Technician

- Started in Home Theater Sales; Promoted to lead PC Technician and support manager
- Successfully trained and lead new PC technician team resulting in positive Growth in PC tech department
- Successfully assisted PC department manager with increasing sales and services by 20% for PC department

SKILLS & LANGUAGES:

- Proficient with various Microsoft Products and Services
- Experience with SAP Inventory Management System
- Social Media Experience including Facebook, Instagram, Twitter, Pinterest and LinkedIn

July 2009 - July 2012

August 2007 - July 2009

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November 2014 – Present

July 2012 - Present