**DANIEL M. MILLER** *Miller.Danieldm@gmail.com*

EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

***Bachelor of Business Administration, Graduation: May 2015***

***Major: Business Management/Finance***

EXPERIENCE:WELLS FARGO, Richboro, PA January 2010 –January 2014

**Personal Banker II**

* Established, retained, and deepened relationships with current consumer and commercial customers and new prospects.
* Achieved 150% quarterly sales goals.

1. Ranked in the top 15% in sales and service among peers.
2. Effectively referred financial solutions to meet customers’ needs.
3. Implemented ideas to increase service and production results.
4. Analyzed customer portfolios to maximize performance.

ALL STATE, Huntingdon Valley , PA February 2009 – December 2010

# Insurance Sales Rep

* Elevate client relations by establishing credibility, discerning needs, and providing appropriate coverage recommendations.
* Call on policyholders to deliver and explain policies, analyze insurance programs, and suggest additions or changes.
* Calculate premiums and establish payment methods.

TERRA FINANCIAL, Huntingdon Valley, PA January 2007 – January 2009

**Mortgage** **Sales Representative**

* Worked directly with loan officers to analyze applicants and underwrite mortgage loans.
* Contacted individuals in relation to their mortgage for service or refinancing.
* Maintained and established ACT system for 10,000+ leads.

# SKILLS:

1. Microsoft Office (Excel, Word, PowerPoint, Outlook)
2. ACT System
3. PA Life Insurance License
4. PA Notary Public