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Flash Research #3

Our company should invest in Microsoft SharePoint, a browser based document sharing platform. SharePoint allows, employees and clients to connect in more efficient and productive ways. By being more efficient, our PMPs can devote more time into the company through sales. Implementing SharePoint will save our company a net benefit of over \$1.8 million.

The key benefit to implementing SharePoint in our company is the ease of access our employees and clients will have. Each user will now be connected to SharePoint's online system. Everyone is able to access their documents anywhere there is a connection. Being able to access and upload documents anywhere on the go, our PMPs will in turn, spend less time managing them. Our PMPs will go from working 1,500 billable hours per year to 1,900 billable hours per year. To our advantage one of our current PMPs is already certified in using SharePoint. We can use this PMP to help train the others, at the expense of 10% of their time.

With the increased productivity of the PMPs, our company will be able to generate more and save more money. New hardware and software, as well as maintenance and training our will cost \$253,750. Since each PMP is now able to work 400 more billable hours per year we will gain a three-year benefit of \$2.1 million. After cost are deducted from benefits, our company will see a net benefit of \$1,846,250.

	Year 1	Year 2	Year 3	Total
Cost				
Hardware/Software	\$100,000.00	\$0	\$0	\$100,000.00
Maintenance	\$18,000.00	\$18,000.00	\$18,000.00	\$54,000.00
10% of one person	\$33,250.00	\$33,250.00	\$33,250.00	\$99,750.00
Total Costs	\$151,250.00	\$51,250	\$51,250	\$253,750.00
Benefits				
Incresead Rev	\$700,000.00	\$700,000.00	\$700,000.00	\$2,100,000.00
Total Benefits	\$700,000.00	\$700,000.00	\$700,000.00	\$2,100,000.00
Net Benefits	\$548,750.00	\$648,750.00	\$648,750.00	\$1,846,250.00

Works Cited

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