1830 North 18th Street | Philadelphia | PA | 19121

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EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

Bachelor of Business Administration, Graduation: May 2020

Major: Management Information Systems

Overall GPA: 3.48 | University Honors Program 2016-Present

SELECTED COURSES:

Information Systems in Organizations, Honors Financial Accounting, Data Analytics, Data Centric Application Development

ACTIVITIES AND AWARDS:

- Participant, Ernst and Young Mentorship Program 2017-present
- Volunteer, Cigna Technology Early Career Development Program 2017-present
- Events Committee, Association of Information Systems, 2016 –present
- Eagle Scout

INFORMATION SYSTEMS PROJECTS:

- Tested, repaired, and integrated a new internal sales tool for data driven proposals based on past price benchmarks.
- Lead a team in dissecting and evaluating past sales email sequences in order to identify
 key strengths and weaknesses to improve hundreds of outreach sequences, subsequently
 driving better sales numbers.
- Analyzed large data sets of potential customers to enable sales staff to make data driven decisions on outreach sequences.

INFORMATION TECHNOLOGY SKILLS:

Analysis: Visio

Software Development: Python, Basic Java Web Development: HTML, CSS, PHP

Database Management: mySQL, SQL, SQL plus, R, Microsoft Access

Project Management: Microsoft Office, Slack, Outreach

EXPERIENCE: ADROLL, Dublin, Ireland

June 2017 —August 2017

Sales Enablement/Market Insights/Solutions Intern

- Tested new tools to push out to sales floor which allowed for the creation of dozens of accurate, data-driven proposals.
- Examined previous company statements and consolidated numbers into coherent, usable reports for team heads to use in quarterly updates.
- Wrote and utilized equations to provide quantitative results from data sets for ideal companies for outreach targeting.

YMCA, Omaha, NE

May 2016 - August 2016

Camp Counselor

- Coordinated activity plans for large groups of children and camp staff.
- Managed relationships with parents of campers, including taking note of parent
 preferences for counselors and activities, subsequently integrating these preferences into
 daily routines.

LANGUAGES AND SKILLS

- Spanish, fluent
- CPR/First Aid Certified