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SharePoint

By utilizing SharePoint, our company will generate a three-year net benefit of $1,846,250 with an increase in billable hours. SharePoint is a Microsoft web-based platform which help manage documents and enhance collaboration. The investment in SharePoint will boost the productivity of our PMPs’ team and increase their billable hours by 26.67%.

The key capability of SharePoint is storing documents in a more effective format and creating a collaborative environment by offering everyone instant access to information within the company. Instead of a traditional file sitting in a folder, SharePoint provides the context and history of the file, which helps our PMPs easily keep track changes and manage multiple versions of the same document. With its ability to share the files and offer easy access to information, SharePoint enables quick communication between PMPs and clients, and among PMPs themselves. This will greatly help us eliminate our backlog of work, and increase our revenue by saving time and creating more value for clients.

The three-year cost of using SharePoint is $154,000, which covers the initial purchase of hardware and software, and maintenance. The three-year benefit is $2,000,250 from increasing billable hours by 400 per PMP. Over three years, our company will recognize a net benefit of $1,846,250 from using SharePoint.

Reference

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|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|   | **Y1** | **Y2** | **Y3** | **Total** |
| **Hardware/Software** |  100,000 |   |   |  100,000 |
| **Maintenance** |  18,000 |  18,000 |  18,000 |  54,000 |
| **Total cost** |  118,000 |  18,000 |  18,000 |  **154,000** |
|  |   |   |   |  |
| **Increased revenue** |  700,000 |  700,000 |  700,000 |  2,100,000 |
| **PMP System Support** |  33,250 |  33,250 |  33,250 |  99,750 |
| **Total increased revenue** |  666,750 |  666,750 |  666,750 |  **2,000,250** |
|  |   |   |   |   |
| **Net benefit** |  548,750 |  648,750 |  648,750 |  **1,846,250** |