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Flash Research Paper – Microsoft SharePoint]

If our company implements Microsoft SharePoint, a collaborative software platform, we can increase revenue by \$2,047,500 over three years. SharePoint creates a collaborative environment for employees to cooperate on projects, share documents, and manage workspaces more easily. By eliminating mismanaged time spent on document organization, PMPs will increase billable hours from 1500 to 1900 hours each per year, ultimately increasing our revenue.

Microsoft SharePoint is a multipurpose software platform with additional applications designed for collaboration, file sharing, and document management within a company – something we struggle with. PMPs are spending too much time trying to organize and communicate project information, so inefficiencies arise. The SharePoint platform will be beneficial to us because it allows complete control over documents and files throughout our organization, as it can track which users make which changes and can publish documents easily and quickly to all intended recipients. Additionally, the simple search feature allows PMPs to access other users' previous files in addition to his or her own. This software platform will reduce the amount of time spent managing documents, will allow PMPs to collaborate more effectively with each other, and will allow to the company to send important documents to clients. The document management features that SharePoint provides will ultimately reduce the amount of time PMPs spend collaborating and managing documents by 20%, allowing them to use that time for billable work and creating value for our clients.

We can realize a net benefit of \$9,768,500 in three years by reducing the amount of unnecessary time our PMPs will spend on document management. Our billable time will increase by a total 3900 hours per year at an average rate of \$175 per hour, increasing our total revenue to \$9,922,500 over three years. After a total initial investment of \$154,000 over a three year period to implement SharePoint, we will yield a 63% return on investment.

### 3 Year Plan

<u>Current</u>				
	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Total</b>
Revenue	\$2,625,000.00	\$2,625,000.00	\$2,625,000.00	<b>\$7,875,000.00</b>

### Sharepoint

<b>Costs</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Total</b>
Hardware & Software	\$100,000.00	\$0.00	\$0.00	
Yearly Maintenance	\$18,000.00	\$18,000.00	\$18,000.00	
Total Yearly Costs	\$118,000.00	\$18,000.00	\$18,000.00	<b>\$154,000.00</b>
<b>Benefits</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	
Revenue	\$3,307,500.00	\$3,307,500.00	\$3,307,500.00	<b>\$9,922,500.00</b>
			Net Benefit	<b><u>\$9,768,500.00</u></b>
			Increased Revenue	\$2,047,500.00

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