

Hai (Harvey) Nguyen

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EDUCATION

TEMPLE UNIVERSITY, The Fox School of Business, Philadelphia, PA
Master of Science, IT Auditing & Cyber-Security to be awarded June 2015
Completion of all coursework leading to the CISA certification

Relevant coursework:

- *IT Governance*
- *IT Audit Process*
- *Protection of Information Assets*
- *Business Skills for the IT Auditor*
- *System and Infrastructure Lifecycle Management*

NORTHERN ARIZONA UNIVERSITY, The Franke College of Business, Flagstaff, AZ
Bachelor of Science, Finance, Awarded December 2013 | GPA: 3.16
Dean's List: May 2013 – December 2013

ACTIVITIES:

- Member, Temple Toastmaster, September 2014 – present.
- Member, Information System and Audit Control (ISACA), September 2014 – present
- Member, Association for Information System (AIS), September 2014 – present
- Member, Student In Free Enterprise (SIFE), January 2008 – December 2008

EXPERIENCE

EPRO ASSOCIATE, Philadelphia, PA

Sales Assistant

May 2014 – August 2014

- Providing sales services for an independent insurance agency with 6 employees, including promoting different types of insurance: auto, homeowner, and rental.
- Conducted 60 to 80 telephone calls per day with prospective and existing customers in an attempt to generate new sales, cross-sell products and services offered by the office as well as ensure customer satisfaction.
- Developed marketing plan to generate new Vietnamese client-based in Philadelphia, generated average 3 policies per week.
- Maintained the client-base of more than 100 Vietnamese customers in Philadelphia metro area by providing appropriate coverage recommendations.

STRATEGIC MANAGEMENT CLASS PROJECT

Vice President of Finance, Capsim Simulation

September 2013 – December 2013

- Collaborated with a team of 5 students to run a fictional company in Capsim, a global leader in business simulation technology and services designed to teach business acumen.
- Advised the president and other teammates on financial planning, budgeting, cash flow, and investment priorities.
- Forecasted market growth, projected growth of revenue and presented pro-forma financial statements to fellow teammates for decision-making process.
- Analyzed competitors' strategies and market positions to formulate appropriate strategy.
- Prepared and presented team's management strategy and tactical plan for other members of class.
- Ranked 11th in stock price, and top 50 in others categories (countrywide).

ADDITIONAL

- Language: Bi-lingual – Vietnamese, English | Proficient in Microsoft Office