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Flash Research Assignment #3

SharePoint

Implementing Microsoft SharePoint has a $1.84 million net benefit to our firm over three years. SharePoint is a platform used to house, organize, and collaborate on documents within a firm. All data is held in one place with controlled access. SharePoint will enable us to focus more on our clients’ work as opposed to attempting to share the most up-to-date file with everyone. This will in turn lead to quicker business action and higher revenue.

Since SharePoint is a platform, it has a myriad of uses. It could be used simply for file hosting and sharing. It can also be used to host web apps and other in-house programs. However, the key capability of SharePoint is the centralized access to company files by a permitted internal or external user, without having to worry if he or she has the most up-to-date file. Seamless collaboration is a necessity to an efficient business. Having to worry about where to store a file or if everyone is using the most current file shouldn’t be a concern of our busy PMP’s. SharePoint will enable PMP’s to focus more on the client’s needs.

SharePoint will raise our revenue by $2.1 million, a 21% increase, since PMP’s will be able to be billed out to other projects instead of managing documents. It would cost $253,750 over three years, including initial hardware and maintenance costs down the road. Overall, we would reap a $1,846,250 net benefit over three years.

References

"5 Benefits Of The SharePoint Project Management Feature." *Paragon*, 2014, http://www.consultparagon.com/blog/5-benefits-of-the-sharepoint-project-management-feature.

"Connected Value: The ROI Benefits Of Business-Critical SharePoint." *Microsoft*, http://download.microsoft.com/download/6/8/7/6874D256-E84B-480D-A3EA-2A33B54987DC/The%20ROI%20Benefits%20of%20Business%20Critical%20SharePoint%20White%20Paper.pdf.

MacComascaigh, Mick. "SharePoint Key Initiative Overview." *Gartner*, 2013, https://www.gartner.com/document/2516816?ref=solrResearch&refval=193403633&qid=9f6fdfe8424c07ec5479085f4e45e8c8.

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| --- | --- | --- | --- | --- |
| Benefits | Year 1 | Year 2 | Year 3 | Total |
| Current PMP Revenue | $2,625,000 | $2,625,000 | $2,625,000 | $7,875,000 |
| PMP Revenue + SharePoint | $3,325,000 | $3,325,000 | $3,325,000 | $9,975,000 |
| Benefit (difference) | $700,000 | $700,000 | $700,000 | **$2,100,000** |
|  |  |  |  |  |
| Cost | Year 1 | Year 2 | Year 3 | Total |
| SharePoint License | $100,000 | $- | $- | $100,000 |
| Maintenance | $18,000 | $18,000 | $18,000 | $54,000 |
| SharePoint Guru | $33,250 | $33,250 | $33,250 | $99,750 |
| Total | $151,250 | $51,250 | $51,250 | **$253,750** |
|  |  |  |  |  |
| **Net Benefit:** | **$1,846,250** |