

Our consulting firm is rapidly growing, but we are currently not able to meet the demand for our services. In order to provide our clients with adequate, timely service, we should invest in Microsoft's Sharepoint, which would save us \$1,489,250. Sharepoint is a software that allows colleagues to collaborate on projects under a single platform. With Sharepoint, coworkers have the ability to work on one document simultaneously, assuring that there is only one live document of the project. Sharepoint will enable us to eliminate our backlog of work and increase our revenue.

Sharepoint is a great platform, primarily because it allows for collaboration. With Sharepoint our project managers can "set up Web sites to share information with others, manage documents from start to finish, and publish reports to help everyone make better decisions (Microsoft Sharepoint). The main capability of this software is allowing us to work together on documents in real time. This means that there is only one live document that everyone can constantly make changes to. This avoids confusion and assures that everyone has the same information, which increase our employees productivity. Also, Microsoft's commitment to 99.9% uptime and synchronization support for Active Directory is encouraging (Gartner). We will have continuous access to our information and be able to update it as we learn more about the factors of our projects. Another benefit of Microsoft Sharepoint is that it does not require much custom configuration or development. The software is ready to use right out of the box. The technological capabilities of this software will enable our company to work more efficiently.

An investment in Sharepoint will increase our productivity and reduce costs. Over the span of three years, an investment in Sharepoint would save us \$1,489,250 and increase the productivity of our team by 20%. We currently have a considerable backload of work, but with the help of Sharepoint we would be able to handle the enormous demand for our services and therefore increase revenues. In order to continue to grow our company needs to implement Sharepoint within the entire organization. It is with the help of Sharepoint that we will be able to increase our market share and stay competitive. There are other companies that provide similar software such as IBM and Google, but their platforms are not as holistic or developed as the Microsoft Sharepoint platform. Every minute we waste working without Sharepoint is a dollar and client lost; thus we must implement Sharepoint right away.

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