

Flash Research Paper #4  
SharePoint  
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Our company could net an additional \$1.9 million over the next three years by implementing SharePoint. SharePoint allows for simple, seamless sharing of documents among employees and between PMPs and customers. Our PMPs would be better utilized and could bill 400 more client hours than before.

SharePoint is a collaborative platform from Microsoft that allows users to store, share, and manage documents while communicating with one another. With SharePoint, users can create communities based on sectors/departments. Within these communities, users can store their documents, share them, and search for vital information with ease. SharePoint allows for seamless information search and transfer.

By implementing SharePoint, our PMPs would no longer be bogged down with trying to search for/share documents with each other and with our client base. Our PMPs could each work 400 more billable hours per year, which is revenue in the company's pocket. Those 400 extra hours a year (from nine PMPS, plus 210 extra hours from the one who would be installing SharePoint) would net an additional 1.9 million dollars over three years, even after installation and maintenance costs are recognized. When employees are able to easily and effectively store, share, and search documents; they are able to provide a better service. SharePoint is essential to keeping our business growing and profitable.

<http://myhosting.com/sharepoint/features.aspx>

<http://www.solvetech.com/public/sharepointbenefits.asp>

<http://2sharepoint.com/sharepoint-features.html>

A.

Currently: \$175 per hr x 1500 hours a year= \$262500 per PMP  
10 PMPs @ 1500 hrs means a total payroll of \$2625000 /yr \$7875000 / 3 yrs

B. With SharePoint: \$175 per hr x 1900 hours a year= \$332500 per PMP  
9 PMPs @ 1900 hrs + 1 PMP @ 1710 HRS means a total payroll of 3291750 /yr \$9941750 /3 yrs

C. SharePoint Costs:

\$100,000 installation

18000 yearly maintenance

3 yr cost: 154000

D. Total Revenue of 3 years: \$9,941,750

Total Cost over 3 yrs: \$154,000

Net

Benefit: \$9,787,750

Previous Revenue: \$7,875,000

Total Increase in Revenue (with cost accounted for): \$1,912,750