

Cost/min of downtime \$14,800
 Tier III Data Center Cost \$35,000,000

525600 Min/Yr

Solution	% Availability	% Downtime	Minutes of Downtime/Yr	Downtime Cost/Yr
Tier I (current)	99.67%	0.33%	1734.48	\$25,670,304
Tier III	99.98%	0.02%	105.12	\$1,555,776
Savings/year		0.31%	1629.36	\$24,114,528

Solution	Cost of Downtime and Implementation			Total Cost
	Year 1	Year 2	Year 3	
Tier I (current)	\$25,670,304	\$25,670,304	\$25,670,304	\$77,010,912
Tier III	\$60,670,304	\$1,555,776	\$1,555,776	\$63,781,856
Net Benefit	(\$35,000,000)	\$24,114,528	\$24,114,528	\$13,229,056

Solution	Opportunity Cost			Total Cost
	Year 1	Year 2	Year 3	
Tier I (current)	\$0	\$24,114,528	\$24,114,528	\$48,229,056
Tier III	\$35,000,000	\$0	\$0	\$35,000,000
Net Benefit	(\$35,000,000)	\$24,114,528	\$24,114,528	\$13,229,056

Cost

\$ 14,800.00 /min of downtime
 \$ 888,000.00 /hr of downtime
 \$ 21,312,000.00 /day of downtime
 \$ 7,778,880,000.00 /yr of downtime

Downtime Cost

\$ 48.84 /min
 \$ 2,930.40 /hr
 \$ 70,329.60 /day
 \$ 25,670,304.00 /yr