

Developer cost \$ 130,000 /person

OPTION 1

of developers 50

OPTION 2

Efficiency improvement	40%
# of LemonStand devs	24
# of traditional devs	10
# of developers (total)	34
Software license	\$250,000 /year
Training cost	\$10,000 /dev

	Year 1	Year 2	Year 3	TOTAL
Cost				
Purchase Software Licenses	(\$250,000)	(\$250,000)	(\$250,000)	(\$750,000)
Training (24 devs)	(\$240,000)	\$0	\$0	(\$240,000)
Total Cost	(\$490,000)	(\$250,000)	(\$250,000)	(\$990,000)
Benefit				
Decreased Cost (headcount reduc. - 16)	\$2,080,000	\$2,080,000	\$2,080,000	\$6,240,000
Total Benefit	\$2,080,000	\$2,080,000	\$2,080,000	\$6,240,000
NET BENEFIT	\$1,590,000	\$1,830,000	\$1,830,000	\$5,250,000