

# JOSEPH ABRAHAM

## **Local Address:**

160 Glencoe Road  
Upper Darby, PA 19082

## **Permanent Address:**

160 Glencoe Road  
Upper Darby, PA 19082

## **OBJECTIVE:**

To obtain an internship position in risk management or insurance to gain hands-on experience to complement and utilize the skills acquired through my academic courses.

## **EDUCATION:**

### **TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, December 2014

Major: Risk Management and Insurance

Scholastic Average: Overall GPA – 2.83

#### ***Related Courses (Completed by May 2014):***

- Property and Liability Insurance Functions
- Property and Liability Insurance Coverages
- Life and Health Insurance and Employee Benefits
- Introduction to Risk Management
- Business Communications
- Corporate Finance I
- Operational Management
- Legal Studies

#### ***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Spring 2013 – Present

- Math Competition Committee, Fall 2013 – Present

- Student Affairs Committee, Spring 2013

Student Member, Delaware Valley Chapter of RIMS, Spring 2013 – Present

### **DELAWARE COUNTY COMMUNITY COLLEGE, Media, PA**

Business Administration, January 2009 – August 2011

Scholastic Average: Overall GPA – 3.40

#### ***Honors and Activities:***

Dean's List, Fall 2010 – Spring 2011

## **EXPERIENCE:**

### **T-Mobile, Upper Darby, PA**

*Consultative Salesperson, March 2008 – Present*

- Work in a team of 10 to tailor different rate plans and phones for 30-50 customers on a daily basis
- Responsible for maintaining cash deposits, phone inventory, and opening and closing the store
- Create solutions for customers with problems with their phones or bill

### **Sears Roebuck, Upper Darby, PA**

*Consultative Salesperson, March 2008 – March 2012*

- Sold different products and services to customers in several department: lawn and garden, tools, electronics, and appliance generating over \$50,000 of revenue on a monthly basis
- Handled over one hundred cash, credit, and check transactions per shift
- Trained new employees on daily job functions, sales techniques in different departments and customer service skills

## **COMPUTER SKILLS:**

Microsoft Word, Excel, and PowerPoint

**WILLING TO RELOCATE**