Kartik Sridhar Rao

# *Park Towne Place, 2200 Benjamin Franklin Parkway | Philadelphia| PA | 19130 | 215.459.0945 | kartik.rao@temple.edu*

EDUCATION

TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

***Master of Business Administration - MIS, Graduation: May 2015***

* *Director of Fundraising, Graduate Student Association(GSA)*
* *Winner, Bimbo Bakeries Case Competition, Spring 2014*
* *Designed fusion tables, heat maps and process improvement simulators during MIS projects*
* *EMC Project: Working on requirement gathering and curriculum analysis to design a new strategic and marketing plan for TU College of Engineering*

VISVESVARAYA TECHNOLOGICAL UNIVERSITY

RNS Institute of Technology, Bangalore, India

***Bachelor of Engineering (Electronics and Communication), Awarded June 2011***

* *Rated in 10% of the department in several quantitative heavy courses*
* *Project leader in the Final Semester Project based on a Pick and Place DTMF Robot.*
* *Core Team member, Photography Club, 2010-2011*

EXPERIENCE

SOFTWARE MERCHANT INC, Wayne, PA (Mobility Consulting and Mobility Training)

**Business Development Consultant –** Intern May 2014 – August 2014

* Created a formal structure and strategic plan for the business development practice
* Increase new client opportunities for Mobile Application solutions and Training lines of business
* Worked with the CEO and other company executives to help negotiate client contracts
* Initiated a partnership deal with a mobility company, and recruited new consultants to increase mobility training practice by 20% over previous period

DELOITTE CONSULTING India PVT, Ltd, Bangalore, India

**Business Technology Analyst, SAP BASIS** June 2011 – July 2013

* Worked as a NetWeaver Administrator on SAP ERP Platform module SAP BASIS
* Provided Implementation & Production Support of ECC 6.0 Environment for a pool of various clients in the Mining Industry across South Africa, Germany and South America, in an 18 month span, a period which saw the team gain two new Mining clients
* Mentored new hires and inexperienced resources on my team, during a shadowing period when I oversaw their growth and training
* Also involved in several implementation go-lives for a third party tool, Redwood CPS, for 6 months, serving clients in Industry Gases and Food products industry in the USA, for SAP batch job processing
* Jointly initiated and lead a team of 6 personnel to organize extra-curricular activities like technical quizzes and team-building events, within the department
* Certifications - ITIL Certification, 2011

ADDITIONAL

Photography Volunteer, IMPACT DAY, *Sumanahalli Society –* a Leprosy home*,* one-day community service event, 2011 – 2012

Volunteer, Green Initiative Team, 2011 – 2013

Hindi - fluent