Kim Eastlake Flash Research Paper 1 Data Centers and Networking

By upgrading our datacenter from "Tier I" to "Tier III" we can save \$13,229,056. Last year alone, we experienced 10 outages to our ERP system caused by inadequacies in our datacenter. Outages, or downtime, results in business interruption which costs our organization \$14,800 a minute. The capabilities of a Tier III datacenter can increase availability and reduce unplanned system downtime. This upgrade can save our organization in downtime costs and increase our data center control.

A Tier III datacenter has redundancy components and multiple distribution paths to keep our ERP system running without affecting the critical environment in the event of maintenance or repair. Decreased datacenter interruptions can save our organization 1629.36 minutes of downtime per year and increase our availability from 99.67% to 99.98%. In addition, the multiple pathways allow for 72 hours of power supply in the event of an outage and contain advanced cooling systems. The capabilities of a Tier III datacenter can improve the functionality of our ERP system and the integrity of our data.

Presently, our organization loses \$25,670,304 per year due to datacenter downtime costs. If we implement the Tier III datacenter, which takes one year to build, our annual downtime costs would decrease by \$24,114,528. After a total investment of \$35,000,000 incurred in year one, we will realize a total benefit of \$48,229,056 and a three year net benefit of \$13,229,056. This is a worthy investment for the growth of our company to increase profitability and data center productivity.

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			Downtime	Downtime
	Minutes/Year	Availability	(min/year)	cost
Tier I	525,600	99.67%	1734.48	\$25,670,304
Tier II	525,600	99.98%	105.12	\$1,555,776
			Savings	\$24,114,528
	Year 1	Year 2	Year 3	Total
Cost	\$35,000,000	\$0	\$0	\$35,000,000
Benefit	\$0	\$24,114,528	\$24,114,528	\$48,229,056
			3 Year Net Benefit	\$13,229,056

Yearly Cost Metrics	Best-in-Class	Industry Average	Laggards
Business interruption events	.9	3	3.5
Time per business interruption event (hours)	1.3	4.7	8.4
Total disruption (hours)	1.2	14.1	29.4
Average cost per hour of disruption	\$60,000	\$110,000	\$98,000
Total cost of business interruption events	\$72,000	\$1,550,000	\$2,880,000

Source: Aberdeen Group, Month 2010

Average cost of unplanned data center outages for nine categories Computed from 41 benchmarked data centers

