

EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

Bachelor of Business Administration, Graduation: May 2021

Major: Management Information Systems

Fox GPA: 3.0

SELECTED COURSES:

Web Application Development, Data Analytics, Financial Management, Operations Management, Managerial Accounting.

ACTIVITIES AND AWARDS:

- Member, Association for Information Systems, 2019 – present
- Member, Professional Sales Organization, 2019- present
 - Winner of PSO Negotiation Series, October 2019
 - Sales Certified, Fall 2019
 - Competitor, Fox Sales Challenge, Fall 2019
- Division 1 Student-Athlete, Temple University Men’s Crew Team, 2017-2018
 - Silver Medalist, Navy Day Regatta, Fall 2017
 - Dad Vail Regatta Champions, May 2018
- Founder and Captain, Calvert Hall College High School Men’s Crew team, 2016-2017

EXPERIENCE:

Aflac Insurance, Conshohocken, PA

Insurance Producer Intern

June 2020 -- August 2020

- Responsible for calling local business to make connections to aid in future sales
- Use a hybrid in-person/online format to best communicate with local businesses and coworkers through the COVID-19 pandemic
- Make use of Aflac’s CRM to keep track of potential clients and existing book of business
- Participated in a fundraiser to support local restaurants and front-line health workers by providing workers with free lunches from local restaurants

Freeman’s Auction Co., Philadelphia, PA

Operations Manager & Art Handler

September 2018 – April 2020

- Art Handler: Responsible for Exhibition, handling, storage of Artwork worth up to \$2.3 Million
- Promoted to Loading Dock/Operations Manager while working full time Summer 2019
 - Responsibilities: Scheduling appointments for pickup and transportation of art, managed delivery and cataloguing of all incoming property, and delegated art handling responsibilities for a team of 5
- Instrumental in creating a new system of circulating property. This process created a better efficiency of moving and locating property throughout a 6-floor building
 - Intake, cataloguing, photography, storage, exhibition, and shipment

SKILLS & LANGUAGES:

- Proficient in all Microsoft Office Tools
- Proficient in Java, JavaScript, Python, HTML, and CSS programming
- Experience in Sales Force
- Time Management