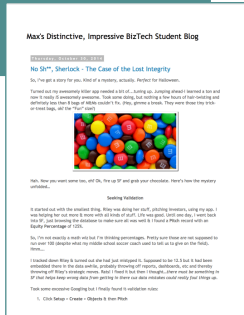


Business Systems Innovation Labs

Lab 2a Troubleshooting Quick-Ref



Step 18: I don't know what information to type into my new Pitch record.

All the information you need to enter is in the paragraph above **Step 18**; beginning with "Today is 10/7/2016." Once you find that paragraph, enter the information mentioned into your newly created Pitch record.

Step 21: When I hit Clone, nothing happens.

Don't worry. It worked but if you blinked you might have missed it! Remember **Clone** makes an identical copy so it looks the same but what you're seeing really is a new record, alright. See, the **Pitch ID** is no longer "P-010." The **Pitch ID** for this new cloned record is "P-011".

Step 93: I don't see Email in the list so I can't click on it.

If Email isn't appearing on the list then the problem probably happened back on **Step 78** when you created **Contact Name** as a field connecting the **Meeting Attendance** records to their corresponding records in **Contact**. You might have connected **Meeting Attendance** to **ContRact** instead. (SF has a built-in object to track **Contractual** sales agreements.) Or to **Meeting**. Just go back into **Meeting Attendance** and delete that custom field (**Contact Name**) and then carefully redo **Step 78** to add it back, connected to **Contact** this time.

Step 96: I don't see the Enthusiasm field showing up when I'm trying to add a new Meeting record.

You might have skipped **Step 77**. If so just go back into the **Meeting** object, scroll to **Custom Fields and Relationships**, click **New** and add it, according to **Step 77**.

But if you're sure you did create it already and it's just not showing up, then the visibility for that field probably got turned off, making it "Hidden." (This can happen when you create a field if your WiFi is really slow/spotty or if you clicked **Next, Next, Save** really fast – you're skipping over those pages so fast their coding doesn't fully execute.)

So just go back to **Setup > Build > Create > Objects > Meeting**, scroll down to **Custom Objects & Relationships** and click on **Enthusiasm** (**NOT** on **Edit**). Then click **Set Field-Level Security** (upper center of the page). Then click the checkbox next to the column-header **Visible**. That will turn on the field's visibility for all user types listed below, including yours (Admin). Then click **Save** and when you go back to **Step 96**, **Enthusiasm** should be showing properly.

When there are quotes around something I'm supposed to type/copy, do I include the quotes when I type/copy it?

No, you only need to type/copy what is written inside of the quotation marks. So if Max tells you to enter "Mobile" into **Field Label** then you would type/copy just those 6 letters into the **Field Label** form slot. No quotes go in there!