9: PERSONA, SCENARIO + PROTOTYPING

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It is time to
MAKE STUFF
What is a PERSONA
PERSONAS are:

1. Archetypal people involved with a product or service
2. More than just a “USER” – specific people
3. Devised from OBSERVING and TALKING to people
4. A composite of many people

From SAFFER: Designing for Interaction
Personas:
TOOLS for understanding and communicating USER behaviors, needs, desires, contexts
“I wouldn’t be caught dead using moisturiser”

“I never buy after shave…I get it for Christmas”

“I read men’s magazines sometimes, but I’d never buy one”

“I only really take vitamin C when I’ve got a cold”

“keeping fit isn’t that important to me”

Character Profiles

HOW: Based on observations of real people, develop character profiles to represent archetypes and the details of their behavior or lifestyles.

WHY: This is a useful way to bring a typical customer to life and to communicate the value of different concepts to various target groups.

In order to understand different types of customers and how to target them, IDEO developed four characters for a pharmacy wanting to reach the male beauty-product market.
CREATING PERSONAS:

1. OBSERVE and TALK to people

2. Find a common set of behaviors or motivations to use as a basis

3. Give the persona a name/picture/basic demographic data

4. Make them REAL

From SAFFER: Designing for Interaction

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Karel

„I like measuring tool. Sometimes I measure circuit where I run“.

Karel likes cycling and running but he doesn’t use tourist maps because they look so chaotic. Web map use only for searching addresses.

Age: 29
Position: Fitness coach
Family: Married, one child

Fairly comfortable with technology; use laptop with mouse; 10 hours per week online
Internet use: 100% at home

Favourite web map portal:

Mapy.cz
LUKE SAMAJ
age: 31 years old
Occupation: watch vendor
Subway & Bus
The system is his store.
Location: North Philly

5:00AM: Wake up
5:45AM: Leave house & walk to bus stop (20 minute bus ride)
6:15AM: Arrive & go to Subway
6:25AM: Subway arrives (10 minute subway ride)
6:35AM: Arrives at Suburban, set up booth
7:00AM: Opens his watch shop

Subway 6:25AM arrives
Door arrives after 10 min ride

Now at City Hall
He sets up 6:35 to 7:00
Workshop

He sets up where the most people are gathered

Leaves out at 5:35AM
Waiting for bus
10 min bus ride
6:05AM bus ride
20 min bus ride
Exit to enter the subway

Wake up
Very tired
Taking the bus

Next
What is a SCENARIO
Scenarios

HOW: Illustrate a character-rich storyline describing the context of use for a product or service.

WHY: This process helps to communicate the essence of the product idea within a probable context of use.

Designing a community website, the IDEO team drew up scenarios to highlight the ways particular design ideas served different user needs.
SCENARIOS are STORIES
(your persona is the protagonist)
IMAGINE your design concepts IN USE
Design principles

Intuitive

Helpful

Personal

Relevant

Searchable
What is a PROTOTYPE
Quick and Dirty Prototyping

HOW: Using any materials available, quickly assemble possible forms or interactions for evaluation.

WHY: This is a good way to communicate a concept to the team and evaluate how to refine the design.

IDEO team members designing a shopping device quickly prototyped various concepts to evaluate qualities like weight, size, and orientation.
What does a PROTOTYPE do
PROTOTYPES

1. Provide a partial and preliminary version as a mock up of software/solution

2. Inexpensively demonstrate how a solution will work – functionality/navigation/interfaces

3. Make abstract concepts more concrete and requirements tangible

4. Provide shared work product upon which technical and businesspeople can collaborate

Adapted from Memory Jogger
THIS IS WHAT IT COULD BE LIKE
PAPER DIGITAL PHYSICAL
Team work session
Process

1. What IDEAS did you propose during Brainstorming?

2. Who are your affected stakeholders? 
   Create a PERSONA

3. How will they USE your solution 
   Create a SCENARIO

4. SHOW US HOW IT WORKS 
   MAKE A PROTOTYPE
Step 1:
AS A TEAM use powerpoint to quickly develop a PERSONA of your user.

15 MINUTES

- Age
- Occupation
- Location
- Marital status
- Children
- Income
- Education
- Hobbies
- Defining characteristics
- A quote
Step 2:

AS A TEAM write/draw your
SCENARIO

WHAT is your persona DOING?
WHEN/WHERE/HOW is your solution being used

15 MINUTES