**Global Supply Chain Management Results Table**

Team Number: \_\_\_\_\_\_\_\_ Name(s): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Prepare the following tables only for the fourth year.

**Model A**

|  |  |  |
| --- | --- | --- |
|  |  | **% of gross revenue** |
| **Revenue** |  |  |
| **Markdown Revenue** |  |  |
| **Gross Revenue** |  | 100 |
| **Product Cost** |  |  |
| **Inventory Cost** |  |  |
| **Set up Cost** |  |  |
| **Celldex Cost** |  |  |
| **Change Order Costs** |  |  |
| **Profit** |  |  |

**Model B**

|  |  |  |
| --- | --- | --- |
|  |  | **% of gross revenue** |
| **Revenue** |  |  |
| **Markdown Revenue** |  |  |
| **Gross Revenue** |  | 100 |
| **Product Cost** |  |  |
| **Inventory Cost** |  |  |
| **Set up Cost** |  |  |
| **Celldex Cost** |  |  |
| **Change Order Costs** |  |  |
| **Profit** |  |  |

Note: Common costs (Setup Cost, Celldex Cost, and Change Order Cost) can be split equally across each product type. For example, if your Celldex Cost is $2,000 k , allot $1,000 k to Model A table and $1,000 k to Model B table above.

Based on these tables, comment on how you can improve your performance.