**Global Supply Chain Management Results Table**

Team Number: \_\_\_\_\_\_\_\_ Name(s): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Prepare the following table only for the fourth year.

**Model A**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | Model A | **Model B** | **Total** | **% of Total revenue** |
| **Sales** |  |  |  |  |
| **Markdown** |  |  |  |  |
| **TOTAL REVENUE** |  |  |  | 100% |
| **Product Cost** |  |  |  |  |
| **Inventory Cost** |  |  |  |  |
| **Set up Cost** |  |  |  |  |
| **Celldex Cost** |  |  |  |  |
| **Change Order Costs** |  |  |  |  |
| **GROSS MARGIN** |  |  |  |  |

Note: Common costs (Setup Cost, Celldex Cost, and Change Order Cost) can be split equally across each product type. For example, if your Celldex Cost is $2,000 k , allot $1,000 k to Model A table and $1,000 k to Model B table above.

Based on these results, comment on how you can improve your performance.