

# SUPPLY CHAIN IT STANDARDS

WHAT  
LANGUAGE ARE  
YOU SPEAKING?



ROSETTANET

# END OF CLASS SCHEDULE

- Today (week 13)
  - Lecture: What Language are you Speaking?  
Connecting Business Processes across Partners
  - Form groups for Global Supply Chain Management Simulation

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- By Sunday April 14
  - *Extra Credit – sign up early for Global Supply Chain Simulation*

# END OF CLASS SCHEDULE

- April 16 (week 14)
  - *RosettaNet Case*
  - *Course Wrap Up / Test 2 review*
  - *Global Supply Chain Simulation:*
    - Introduction
    - Year One (I) (Years 2-4 conduct in class or after)
- April 23 (week 15)
  - *Global Supply Chain Simulation Due (can request extension)*
  - *Test 2*

# END OF CLASS SCHEDULE

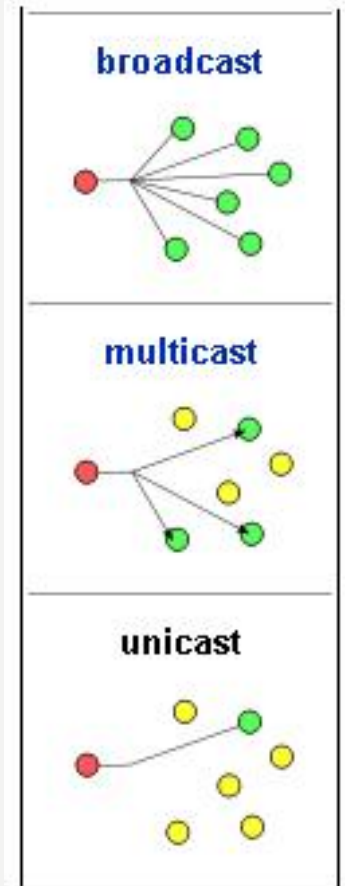
- April 23: Test 2
  - Similar in format to Test 1
    - Via Canvas - In Class
    - Various Question formats
    - Some Questions relate to mini-case (available prior)
  - Focus on content since Exam 1
  - Open Book and Open Notes

# LEARNING OBJECTIVES

- Electronic Data Interchange: EDI
- RosettaNet standards
- XML and Web services

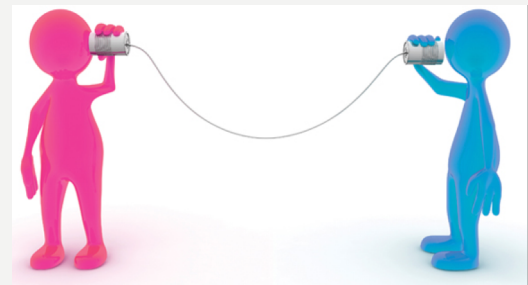
# HOW COMPUTERS COMMUNICATE?

- Computers connected to a network can pass messages to each other
- Unicast
  - One sender, one receiver
- Multicast
  - One sender, many targeted receivers
- Broadcast
  - One sender, everyone else a receiver

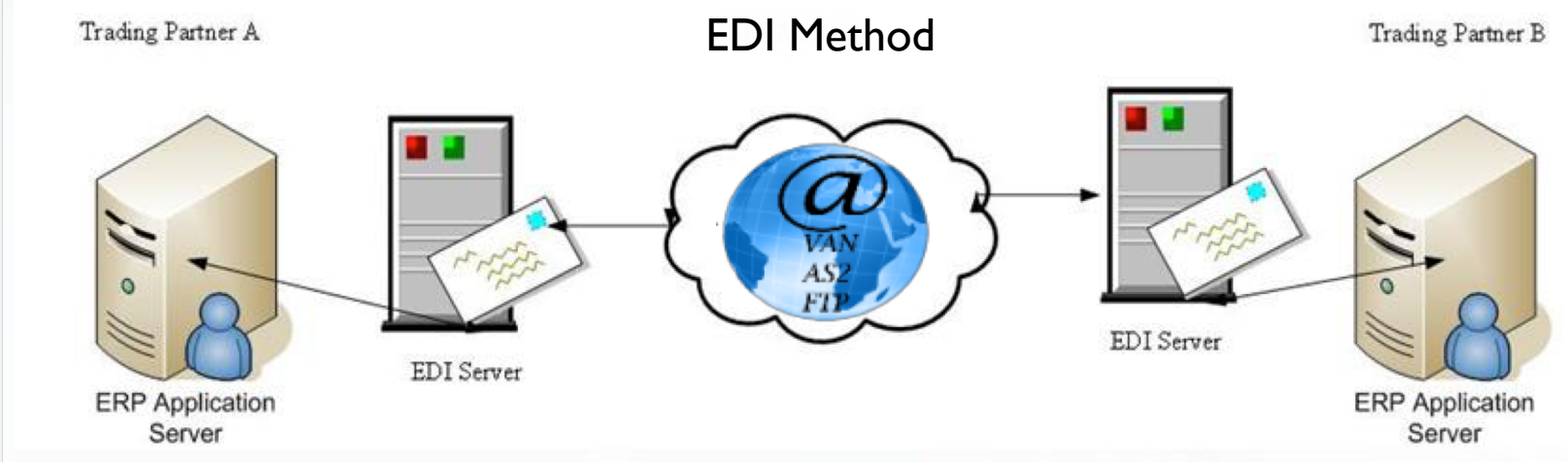
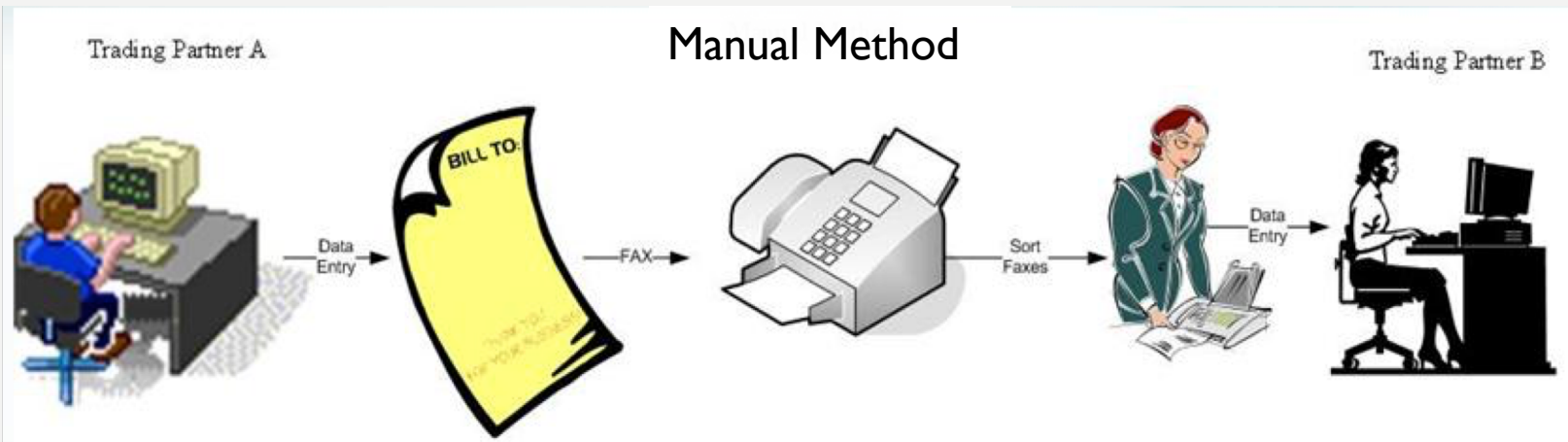


# GETTING 'EM TO TALK

- Consider an Xbox bought from Best Buy supply chain
  - The retailer (Best Buy) uses Windows PCs
  - The distributor uses Amazon Web Services (AWS) and Cloud applications
  - Assembling Contractor uses Linux Apps
  - The wholesaler and the factory have old IBM mainframe systems
- How to pass transaction messages among all these entities?



# GETTING 'EM TO TALK



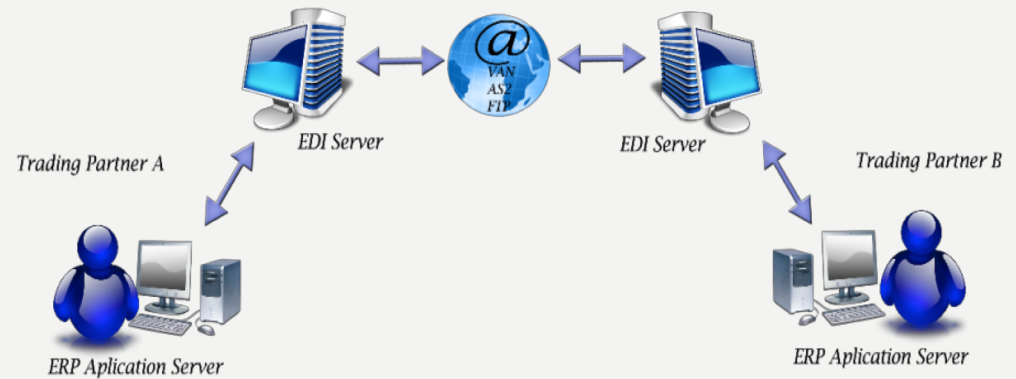


# PROTOCOLS



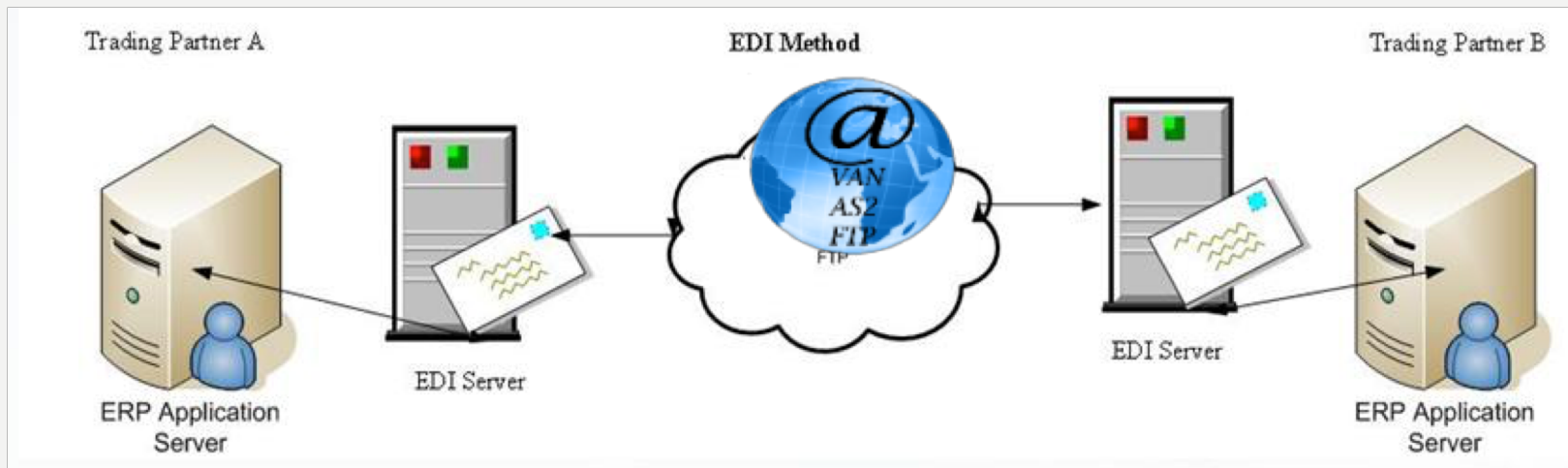
- Protocols are computer communication standards
  - HTTP, HTTPS, FTP, SMTP, ATM, NNTP etc.
- Protocols wrap the actual message in a packet, add some extra information (called header) to it and transport the packet across the network
- At the other end, the receiver gets the packet, knows what the protocol is, and unwraps the packet to get the message

# EDI

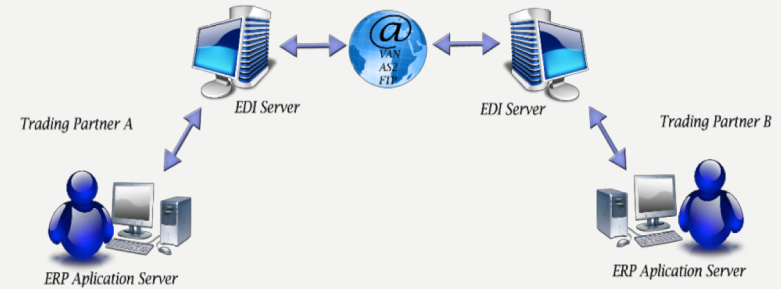


- Electronic Data Interchange
  - Structured transmission of data between organizations by electronic means
- Is it like e-mail? No!
- EDI is like a technical representation of a 'business conversation' or transaction between two entities, the entities being two computer systems

# GETTING 'EM TO TALK: MORE THAN MESSAGE DELIVERY



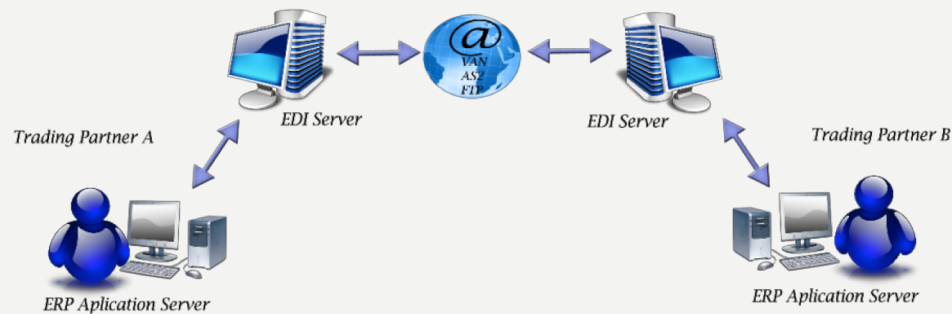
# COMPONENTS OF AN EDI SYSTEM



- Computer System
  - A computer, network and an Internet connection
- But EDI is more than just the hardware
  - Data transmission
  - Message flow
  - Document format
  - Software used to interpret documents

# OLDER THAN THE WORLD WIDE WEB

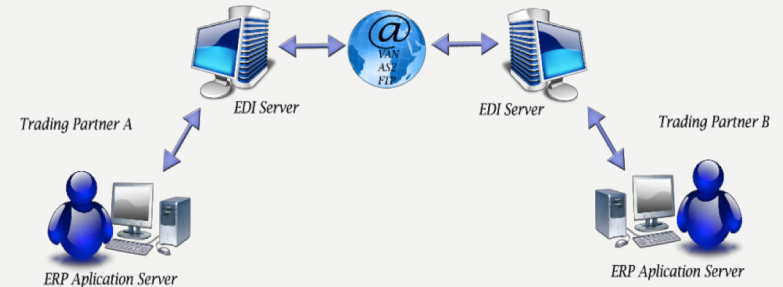
- EDI has been in use for a long time
- EDI describes the whole process
  - Communication Methods
    - Connect to partners using direct connections
    - Value Added Networks (one connection – many partners)
    - With the advent of the WWW, non-internet transmission methods are being replaced by Internet protocols



# EDI STANDARDS

- Content Format of the Message

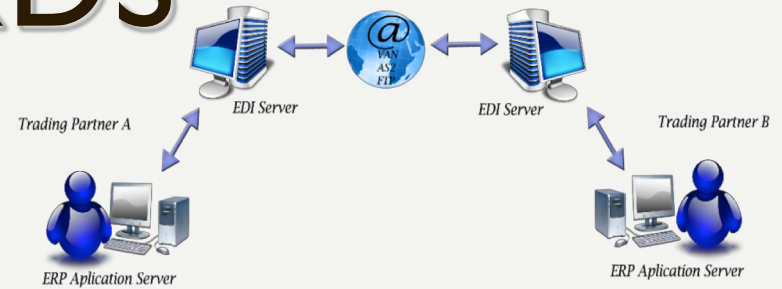
- UN/EDIFACT
  - Recommended by the UN
  - Predominantly used outside North America
- ANSI ASC X12
  - Recommended by the US
  - Predominant in North America
- TRADACOMS
  - Used by the UK retail industry
- ODETTE
  - Used within the automotive industry in Europe



# EDI STANDARDS

- Standards prescribe

- Data formats
- Character sets (e.g.: language, encoding)
- Data elements



- Drawback

- Requires effort to get different standards to interoperate among each other
  - Software tools (EDI translators) help overcome this
  - Electronic Hubs (e.g. Elemica) also do translations
- Managing Partner specific details



# Elemica Service



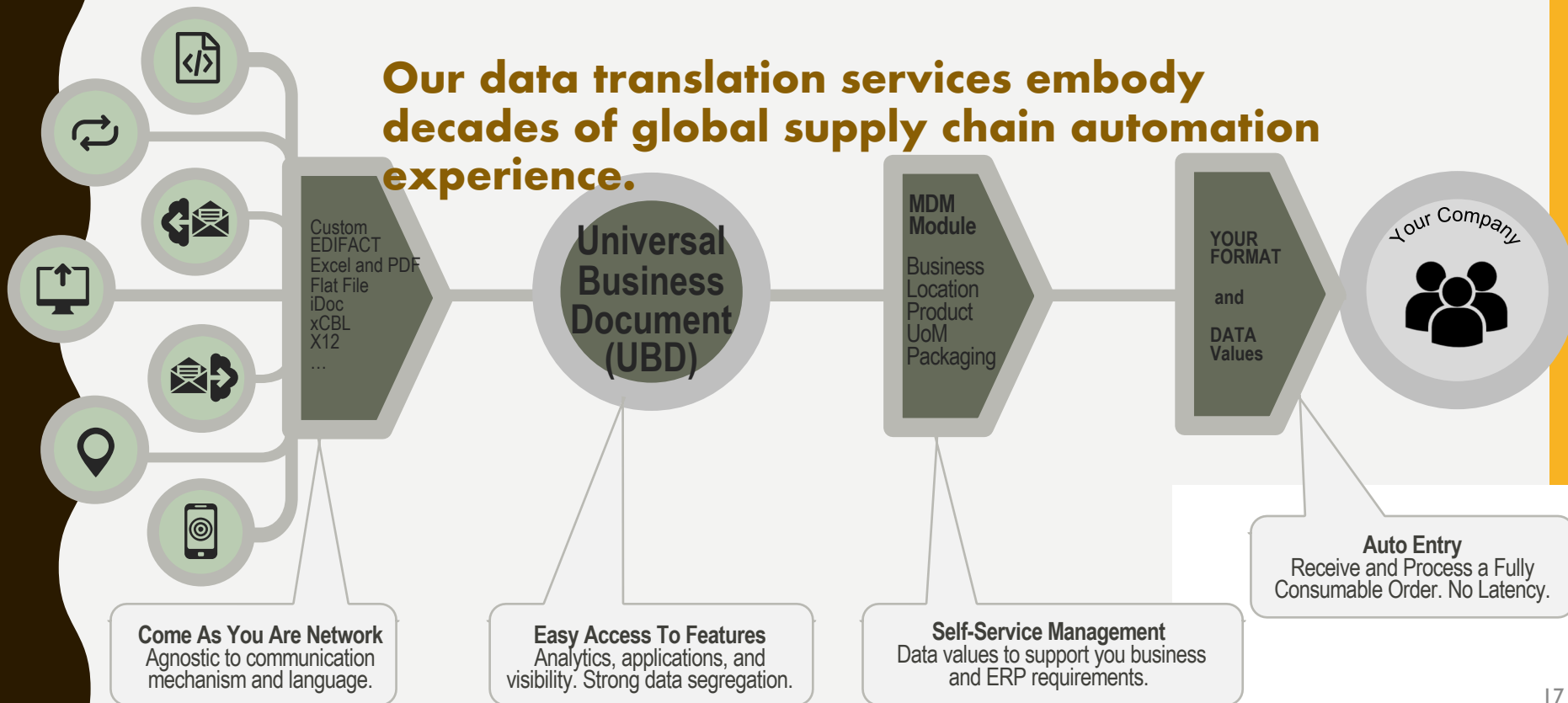
**Elemica handles customer data variation so you can focus on needs of the business.**





# Elemica: Background data exchange Process

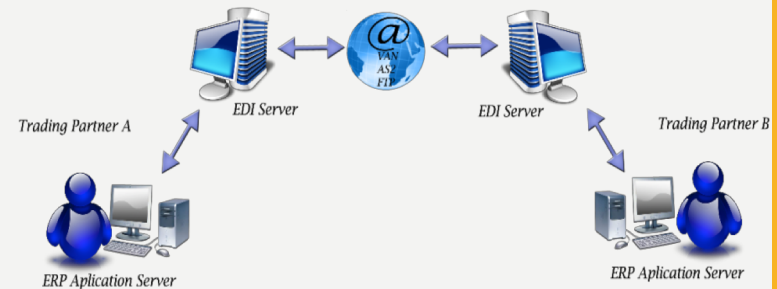
**Our data translation services embody decades of global supply chain automation experience.**



# ADVANTAGES & DISADVANTAGES

- Advantages

- Increased efficiency
- Cost savings
- Weeds out paper-based systems



- Disadvantages

- Requires changes to business processes
- Initial setup cost and time
- Forced adoption: (e.g. compliant EDI systems)

requires all partners to have

**WAL★MART®**

# ROSETTANET

- RosettaNet is a self-funding non-profit organization
- Founded in 1998 by 40 IT companies; now over 350 member companies
- Creates, implements and promotes industry-wide e-business standards that form a common language and align processes throughout the global high-tech trading network
- Members include IT, electronic components and semiconductor manufacturing companies

# WHAT IT IS?

- RosettaNet is a set of standards that define the exchange of electronic business documents.
- RosettaNet is one of B2B protocol standard which allows different businesses to communicate electronically over a network.



# STANDARDS

- RosettaNet dictionaries
  - Provide a common set of properties for business transactions
- RosettaNet Implementation Framework
  - Provides common exchange protocols
- Partner Interface Processes (PIP)
  - Defined business processes between trading partners

# THE STANDARDS IN PERSPECTIVE

- RosettaNet standards enable communication
- Dictionaries provide words for the communication
- RNIF provides the grammar
- PIPs for the dialog

# PARTNERS: ELECTRONIC COMPONENTS INDUSTRY

## Semiconductor Suppliers

Altera, AMD, Hitachi Semiconductor, Intel,  
Lucent Technologies, Micron Technology, Motorola,  
National Semiconductor, NEC Corporation,  
Philips Semiconductors, Samsung Electronics,  
STMicroelectronics, Texas Instruments,  
Toshiba America Electronic Components,  
Tyco Electronics, Xilinx

## Connector Suppliers

FCI, Molex

## Passive Suppliers

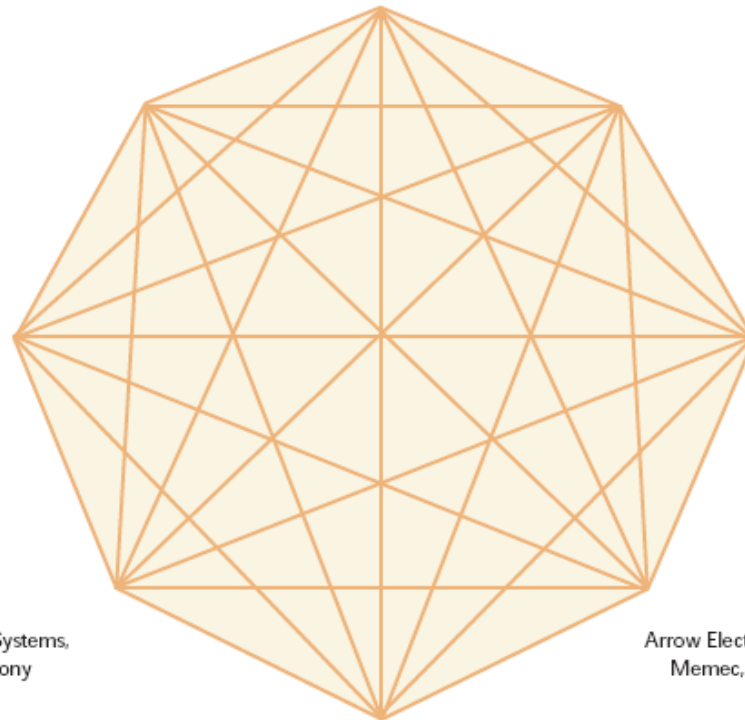
AVX, Bourns, KEMET

## Customers

Agilent Technologies, Cisco Systems,  
IBM, Nokia, Solectron, Sony

## Distributors

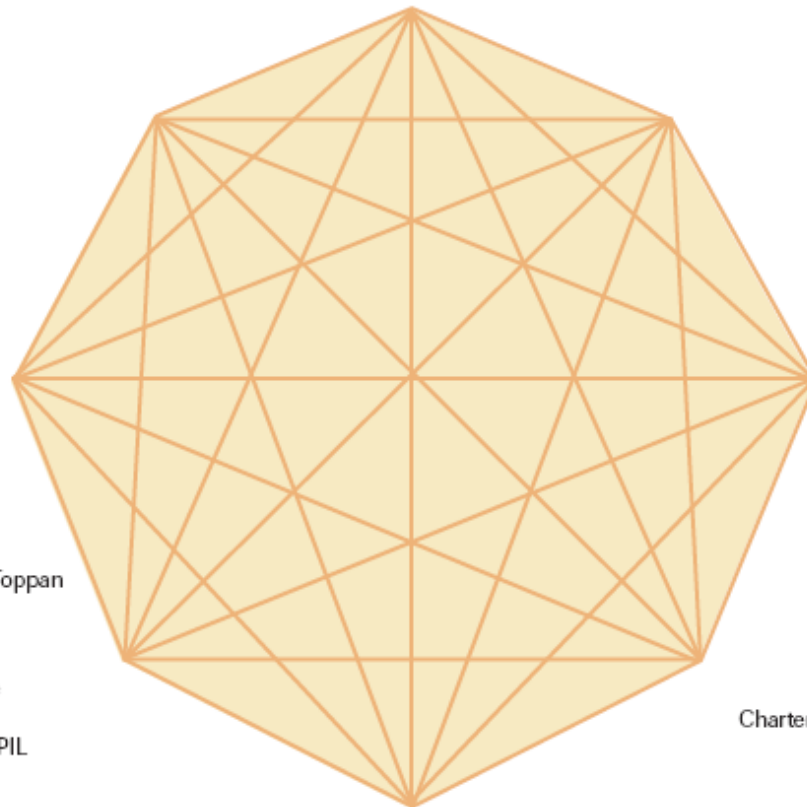
Arrow Electronics, Avnet, Future Electronics,  
Memec, Pioneer-Standard Electronics,



# PARTNERS: SEMICONDUCTOR INDUSTRY

## Integrated Device Manufacturers

United States: Agilent Technologies,  
Intel, Lucent Technologies, Micron Technology, Motorola,  
National Semiconductor, Texas Instruments  
Asia: NEC Corporation,  
Samsung Electronics, Winbond Electronics  
Europe: Philips Semiconductors



## Materials Suppliers

Air Products and Chemicals,  
Applied Materials, JSR,  
Shin-Etsu Handoutai,  
Shinko Electric Industries,  
Sumitomo Bakelite,  
Sumitomo Metal Industries SITIX, Toppan

## Assembly, Test, Probe Companies

Amkor Technology, ASE, SPIL

## Fabless Device Manufacturers

Xilinx

## Foundries

Chartered Semiconductor Manufacturir  
TSMC, UMC



# MARKUP AND TAGS

- HTML – Hypertext Markup Language
  - A way to define how a web browser displays content
  - Makes use of tags; tags control display
  - Any content within `<b>` and `</b>` will be displayed in bold
  - The function of each tag is defined; not possible to modify
  - Tags can be nested; `<b><u>content</u></b>`
  - New tags cannot be defined



# EXTENSIBLE MARKUP LANGUAGE

- XML is not HTML; it is not an extension of HTML
- XML also uses tags; but all XML tags are user-defined
- XML is not used to control how content is displayed; it defines the content



# EXAMPLE

```
<student>  
  <student-name>  
    <first-name>Jane</first-name>  
    <last-name>Doe</last-name>  
  <year>Junior</year>  
  <major>MIS</major>  
  <major2></major2>  
  <minor>Marketing</minor>  
</student>
```

# UNDERSTANDING XML



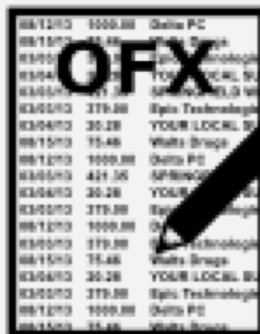
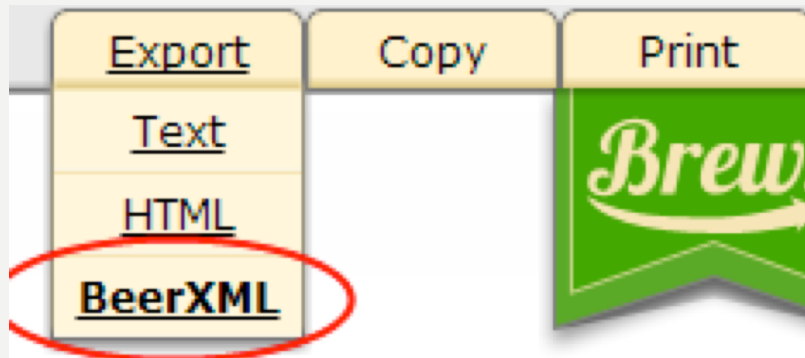
- In the previous example
  - A student's details are presented in XML format
  - Each XML file has a schema – a file that defines what tags are permitted, and what nesting is permitted in each XML file
  - Similar XML files share the same schema
  - When information is transmitted between parties, if the schema is sent along with the content, the receiver can make sense of the content that is being transmitted



# HOW DOES IT HELP?

- All that two parties need to do is to agree on the schema
- No special systems needed to decode the incoming data
- XML is a popular and widely-used standard; everyone is adopting it

# EXAMPLES



# Chemistry XML



# WEB SERVICES

- Web services are business and consumer applications that are delivered over the Internet
- Users access these services to get the information they need
- Uses a set of shared protocols and standards, largely based on XML
- Can be accessed through a variety of systems and devices

# WHY DO WEB SERVICES MATTER?

- Faster, cheaper integration

**Integration at a discount**

Projected impact of Web services on systems integration costs

Category	Share of cost	Fixed cost	Impact of Web services
Systems interfacing • Legacy • Packaged	40–50%	Yes	High <sup>1</sup>
Customization	15–20%	Yes	Low
Configuration	15–20%	Yes	Low
License	15–20%	No	Low

Possible 20% savings

- Systems integration is the single biggest IT expense for most companies
- Web Services obviate the need to create develop interfaces – less work, less worry!

XML





< Questions ? />