* Order-to-Cash Example Using SAP

Assignment Submission

Your Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Your Temple ID# \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

### Task 1.1 In the previous assignment you created the material master record for use by the purchasing department. Why would there be a need to have a separate view (i.e. access) by the sales department? Explain your answer in terms of controls.

* 1. What type of application control is loading group? *(You may wish to refer to the list in the purchase-to-pay assignment.)*

1.3 Thinking about the sales process and demands on inventory, how might the different values in the availability check be used?

Task 2.1Why would we want to classify customers based on their distribution channel?

2.2How could this classification of customers have accounting implications?

2.3There are three main areas to enter data when creating a customer: general data, company code data, and sales area data. As you enter the customer data, state here which area of data (General Data, Company Code, and Sales Area Data) should be entered only by people in the accounting department. Explain your answer.

2.4 How might the customer classification category fields be used by marketing and sales employees?

2.5 You entered the calendar key of US. Why is it important for the system to have a control like this? *(Hint: Think about holidays in the US and those in other countries.)*

2.6 The system forces the user to click on all of the tabs even if there is no data to enter. What type of application control is this? (You may wish to refer to the list in the procure-to-pay assignment.) Also, explain why the system is set up this way.

**Write down your customer number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.**

Task 4.1 How many are available to fill the order? Will this be sufficient to fill a customer order for 20 helmets?

4.2 One of the auditor’s roles is to verify inventory values. The auditor would have to verify both the quantity on hand and the unit cost to determine the inventory value. How would the auditor verify the quantity?

4.3 Explain how the auditor would verify the unit cost of the good within the SAP system.

4.4 What documents would the auditor look for to verify the cost? *Hint: Think about the previous assignment.*

**Tasks 5, 9, 11, 14, 17, 21 -** Status of Various Accounts (***Change in Value***)

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Transaction** | MMBE | S\_ALR\_87012291 | | | | | FBL10N |
|  | MM: Inventory Quantity | GL Inventory | GL Cash | Sales Revenue | COGS | GL A/R | Customer  Sub-ledger |
| **Account #** | - | 200200 | 100000 | 600000 | 780000 | 111000 |  |
| After task 5 |  |  |  |  |  |  |  |
| After task 7 |  |  |  |  |  |  |  |
| After task 9 |  |  |  |  |  |  |  |
| After task 11 |  |  |  |  |  |  |  |
| After task13 |  |  |  |  |  |  |  |

4.5 According to the general ledger, what is the current value of your trading goods inventory?

Task 6.1 Notice the net weight for the order. Where did the system get this data? *(Hint: Think back to the previous assignment.)*

**Write down the sales order document number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

Task 7:

|  |  |
| --- | --- |
| **Field** | **Data** |
| Delivery date |  |
| Material available date |  |
| Loading Date |  |

**Record the cash discount for this item \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.**

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Task 8: Select the **Display Document Flow icon** and write down or paste the screen print of the current status of the sales order.

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Task 10: Write down the **Delivery Note** number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## Task 12: Check document flow as you did in task 8 and write down or paste the screen print of the current status of the order.

## Task 15: Check document flow as you did in task 8 and write down or paste the screen print of the current status of the order.

16.1 What is the dollar amount in “Net Value”?

Write down the billing document number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## Task 18: Check document flow as you did in task 8 and write down or paste the screen print of the current status of the order.

Task 19: Write down the accounting document number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

19.1 Double click on the accounting document. What is the journal entry?

Task 20: Payment document number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## Task 22: Check document flow as you did in task 8 and write down or paste the screen print of the current status of the order*.*

Task 23: By using the information contained within the table in task 5, construct all of the journal entries that were made by SAP for these transactions. For each journal entry show the task number of the transaction, the accounts debited and credited and the dollar amounts involved. Use the following format:

|  |  |  |  |
| --- | --- | --- | --- |
| **Task #** | **Account** | **Debit** | **Credit** |
| 5 | 0000000 – Account xxx | $ ,000 |  |
|  | 00000000 – Account yyy |  | $ ,000 |
| 9 |  | $ ,000 |  |
|  |  |  | $ ,000 |
|  |  |  |  |
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