Vinh Nguyen

MIS 5202 IT Governance

Prof. Flanagan

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## Star Ambulance Case IT BSC

Perspective	Objective	Metrics	Initiatives
Corporate	<ul> <li>Increase Revenue</li> <li>Lower Expenses</li> <li>Increase Sales Conversions</li> <li>Increase Customer Satisfaction</li> </ul>	<ul> <li>Budget allocation</li> <li>Financial statement reviews</li> <li>Financial ratios (liquidity rate, profitability ratio, etc.)</li> <li>Other ratios (customer growth, etc.)</li> </ul>	<ul> <li>Review IS budget and allocate based on priorities</li> <li>In house IT Help Desk/Support</li> <li>Decrease need for consultation</li> <li>In house staff for vital functions</li> </ul>
Customer/End- User	<ul> <li>Ensure goals/aims of product or service align with customer needs</li> <li>Ensure product or service has created value for customer</li> <li>Ensure customer satisfaction</li> <li>Ensure customer retention</li> </ul>	<ul> <li>Ratio of Help-Desk tickets/Cost</li> <li>Average dispute resolution time</li> <li>Survey satisfaction ratings</li> </ul>	<ul> <li>Standardization of IS systems</li> <li>On-site, In-house Help- Desk/Support for basic services</li> </ul>
Operational	<ul><li>TQM through SDLC</li><li>Operation performance</li></ul>	<ul> <li>Schedule of projects</li> <li>Planned vs actual resource cost of projects</li> <li>Profitability of projects</li> <li>Risk ratings and defects of projects</li> </ul>	<ul> <li>Legal compliance and adherence to standards</li> <li>Standardization of applications and servers</li> <li>Create a formal Project Management system</li> </ul>
Future	<ul> <li>Motivate/empower staff</li> <li>Increase staff retention</li> <li>Improve staff training/knowledge</li> </ul>	<ul> <li>% of staff turnover</li> <li>Cost of hiring/training</li> <li>Ratio of in-house/consultant work</li> </ul>	<ul> <li>Empowerment of IS staff and clear reporting structure</li> <li>Training of IS staff</li> <li>Unified/standardized Cloud server</li> </ul>