

1603 N Broad St, Philadelphia,  
PA, 19122

# Ngoc “Nathan” Pham

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## EDUCATION

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TEMPLE UNIVERSITY, Fox School of Business

Philadelphia, PA

**Bachelor of Business Administration**

Graduation: May 2019

• **Major:** Management Information Systems (MIS) | **Minors:** Finance | **Cumulative GPA:** 4.0/4.0

• **Organizations:** Books through Bars, Association of Information Systems (AIS), Ascend

**STUDY ABROAD:** YONSEI UNIVERSITY, Seoul, South Korea | **GPA:** 4.0/4.0

July 2016 – August 2016

## PROFESSIONAL EXPERIENCE

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STONE PIER CAPITAL ADVISORS, LP

Pittsburgh, PA

**Investment Banking Intern, Mergers and Acquisitions (M&A)**

August 2016 – December 2016

- Researched 10 Business Development Companies on mezzanine debt for a deal to raise \$25mm for a homebuilder with data from SEC, S&P NetAdvantage, Thomson ONE and IBISWorld
- Analyzed M&A transactions, funding activities, ownership structure, operating results and competition of 6 firms in industrial gas, utility construction and wastewater robotics/software
- Built spreadsheet for ratio analysis of 8 electrical companies using Bloomberg Professional, Excel and FactSet

TEMPLE UNIVERSITY INVESTMENT ASSOCIATION

Philadelphia, PA

**Lead Equity Analyst, Health Care Sector**

August 2016 – December 2016

- Led a team of 3 associate analysts to screen 51 companies of S&P500 Health Care Sector for undervalued stocks based on historical and forward P/E multiples and conducted fundamental research on these companies
- Wrote equity reports on McKesson (NYSE: MCK) and Merck (NYSE: MRK) detailing investment theses, catalysts, risks, industry trends and financial analyses, and generated 52-week price target using comparable company analysis

VIETCOMBANK

Hanoi, Vietnam

**Commercial Banking Intern, Middle Market Banking**

May 2016 – June 2016

- Advised 7-10 individual & corporate clients on a weekly basis in choosing home and auto loans and preparing applications

## LEADERSHIP

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TEMPLE UNIVERSITY

Philadelphia, PA

**Teaching Assistant**

August 2016 – Present

- Present tutorials and hold office hours for Data Science classes of 100 students studying Tableau and Microsoft Excel
- Deliver talks on college transition and facilitate discussion for 25 students of Freshman Seminar class

TEMPLE UNIVERSITY HOUSING & RESIDENTIAL LIFE

Philadelphia, PA

**Peer Mentor, Global Living Learning Community**

August 2016 – Present

- Live with and advise 21 freshmen from 10 countries on academics and personal issues for 10 hours/week
- Implement 17 programs focusing on academic success, diversity, inclusion, wellness, life planning & citizenship

VIETABROADER

Brooklyn, NY

**Project Leader of Career Webinar Series, Business & Career Department**

March 2016 – Present

- Spearhead *Career Webinars 2016* initiative and execute 2 webinars about Finance, Accounting and Consulting
- Coordinate 3 networking events for Vietnamese undergraduate students in the U.S.
- Host 3 national press conferences in 2014, 2015 and 2016 for 4 summer projects

## ACTIVITIES & AWARDS

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- 2<sup>nd</sup> Place, PwC Challenge Case Competition at Temple University November 2016
- 1<sup>st</sup> Place, EY Accounting and Information Technology (AIT) Challenge at Temple University September 2016
- 2<sup>nd</sup> Place, Deloitte Federal Technology Case Competition at Temple University March 2016

## SKILLS, LANGUAGES & INTERESTS

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- **Data Analytics:** Tableau, Excel, RStudio, MySQL Workbench, phpMyAdmin, Visio **Coding:** PHP, HTML, CSS
- **Finance:** Bloomberg Professional, Comparable Analysis (P/E), Discounted Cash Flows Analysis, FactSet
- **Languages:** English (Full professional efficiency), Vietnamese (Native)
- **Interests:** Table Tennis (8 years), TED Talks, Educational Volunteering, Debate, Public Relations