

Nicholas Ciambrello

Nicholas.Ciambrello@temple.edu

12643 Medford Road | Philadelphia | PA | 19154 | 215.637.1359

OBJECTIVE: To gain valuable experience in marketing through experiential learning. More specifically to learn all of the aspects of a new profession through the hands on experience I can gain while working as an intern with your company.

EDUCATION: Sophomore at TEMPLEUNIVERSITY, Fox School of Business, Philadelphia, PA

Major: Marketing GPA: 3.0

EXPERIENCE: Tate and Kirlin Associates, Philadelphia, PA September 2013 – Present

Transfer Agent

- Responsible for ascertaining leads for all collection personal off cold calls.
- Clients included but not limited to JP Morgan and chase, Ally Bank. and Resurgent.
- Files were valued up to 1.5 million dollars.

Collections Analyst

- Gathered stats for each collections crew and provided feedback to director of operations
- Help implement new key performance indicators for collection floor.
- Saw 15% lift in performance after implementation.

Compliance Analyst

- Responsible for handling written complaints for all clients.
- Implemented new system for organizing and reporting complaints back to clients.
- Responsible for handling credit bureau disputes and resolutions.

<http://tate-kirlin.biz/wordpress/>

Centurion Four Receivables Management, Bensalem, PA November 2013 – February 2014

Regional Marketing Director

- Tasked with increasing number of medical clients the company currently has.
- Responsible for covering each county in the state of Pennsylvania.
- Signed largest client in company's history with total volume exceeding 13 million dollars.

<http://centurion4.com/#>

Skills

- Proficient use of cloud based phone systems, ex. Livevox.
 - Able to work in face paced environment while maintaining excellent communication skills.
 - Use all Microsoft Office programs
 - Play guitar
-