

# Noah Mercado

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EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA  
**Bachelor of Business Administration, Graduation: December 2016**  
MAJOR: Management Information Systems | MINOR: Economics  
GPA: 3.4 | Dean's List: Fall 2012, Fall 2013, Spring 2014 & Fall 2014

## ACTIVITIES AND AWARDS:

- Member, Beta Gamma Sigma Honor Society, Spring 2015 - Present
- Institute For Business and Information Technology Lockheed Martin Scholarship
- Fox Honors Program, Spring 2015 - present
  - Maintain minimum GPA of 3.25 after acceptance
  - Complete six honors level courses before graduation
  - Participate in immersion events to satisfy leadership requirement
- Member, Association for Information Systems, Fall 2014 - Present
  - Events Committee, Fall 2014 - Present
    - Led organization in community service event
    - Worked as a team to organize social events for members of AIS
- Temple University Scholarship
- Member, Phi Theta Kappa Honor Society, Fall 2012 - Spring 2014

## EXPERIENCE:

ASSOCIATION FOR INFORMATION SYSTEMS, Philadelphia, PA

### Vice President of Information Technology

Spring 2015 – Present

- Lead student professional organization of over 100 current members by collaborating with fellow officers to plan projects, organize three weekly meetings, and effectively promote the organization
- Maintain and update website on a daily basis including officer bios and page revisions
- Administer and facilitate Technical Development Application Program which helps to improve our members' technical ability with concepts not traditionally taught within the MIS program including web development, coding, and the command line user interface
- Manage database of over 500 organization members using LISTSERV to ensure communication is maintained between all members, alumni, and officers and operations remain transparent

LOCKHEED MARTIN, Valley Forge, PA

### College Student Tech SR (Intern)

May 2015 – September 2015

- EXCITE – Intro to Intelligence Driven Defense
  - Attended one week cyber intelligence analysis training course in Alexandria, VA
  - Studied security intelligence core concepts, Linux commands & data analysis, host-based incident response & forensics concepts, network forensics concepts, and defensible enterprise architectures
- Completed Certified Ethical Hacker course in preparation for the CEH exam
- Designed high-level project road map outlining proposed concept of an application in development
- Documented the requirements, development and initial usage of a web-based application

ATMOSFI, Philadelphia, PA

### Sales Lead

January 2015 – May 2015

- Communicated service details with clients at start-up digital marketing company
- Focused sales efforts by studying and researching potential clients
- Prepared and developed effective proposal presentations using Google applications
- Collaborated with team members to conceive new innovative services for the future
- Identified IT solutions to improve daily business operations and reduce costs

## SKILLS:

- Microsoft Excel, Word and PowerPoint
- MySQL, Python, HTML, CSS, PHP, JavaScript, jQuery, and Google Apps Scripting
- SAS Enterprise Miner, Linux Command Line, and the Google Charts API