

Olivia Schmid

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TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

Master of Business Administration, to be awarded June 2015

Recipient, Dean's Tuition Scholarship

UNIVERSITY OF FRIBOURG, Fribourg, Switzerland

Master of Law, Awarded magna cum laude, 2011

Bachelor of Law, Awarded magna cum laude, 2009

EXPERIENCE

DKSH LTD, Consulting Firm, Zurich, Switzerland

April 2013 - June 2013

Legal Counsel

- Member of the legal team, which consults on international expansion with clients in the consumer goods, healthcare and technology sectors. The firm's expertise includes international sourcing, marketing, sales and distribution, customer support and logistics
- Supported the firm's divisional executive team to successfully strategize and negotiate an agreement with a large pharmaceutical manufacturer for the sale of food supplements
- Organized a post-IPO meeting attended by 305 shareholders representing 83% of \$700 million equity value

GRECAG LTD, Real Estate Development and Management Firm, St. Gallen, Switzerland

August 2012 - March 2013

Consultant

- Provided legal advice to manage a portfolio of over 500 residential and commercial properties
- Assessed and implemented changes to the data management policies and procedures for the property management division

FILMGERBEREI LLC, Entertainment Production Firm, Zurich, Switzerland

June 2012 - June 2013

Legal Counsel

- Provided legal counsel to produce the Credit Suisse sponsored documentary *Roger Federer Foundation in Malawi* and other feature films, documentaries, music and promotional videos
- Worked closely with the CEO on the legal aspects of various contracts including production, employment, licensing and joint ventures
- Developed the collaboration agreement for the participants of the *Maurice Lacroix Strait of Magellan Expedition*
- Negotiated two award procedure production contracts with two major Swiss banks

3 PLUS TV NETWORK LTD, National TV Station, Zurich, Switzerland

March 2012 - June 2012

Interim Manager of Legal Department

- Negotiated with licensees and distributors on behalf of the station with net operating income of \$22 million
- Conducted pre-broadcast reviews of internal productions for legal compliance
- Implemented internal communication protocols between the CEO, COO, accounting, and legal departments

VISCHER LTD, Law Firm, Zurich, Switzerland

May 2011 - February 2012

Junior Associate

- Conducted research and crafted proposals in support of the managing partner to win a \$5 million patent litigation case and to execute a \$200 million agreement.

Other Experience

- Founding member and Administrator of the University of Fribourg Business Student Association, 2009-2011
- Teaching Assistant, Civil and Commercial Law, 2008-2011
- Tutor, Public Law, 2007 - 2008

Languages: Fluent in German and English plus conversational Spanish, French and Italian

Other Interests: Piano and music