Paul Carbone

Flash Research Assignment - SharePoint

Mart Doyle

3/26/15

Our company can increase revenue by $1,846,250 over a three-year period by utilizing Microsoft SharePoint. Microsoft SharePoint is a web application platform that offers various tools that make file management and document sharing more efficient. SharePoint will enable our PMPs to eliminate our backlog of work, and increase their billable hours from 75% to 95%, thus increasing our revenue by $1,846,250 over a three-year period.

Microsoft SharePoint is a web application platform offering a variety of tools providing a central location for efficient collaboration and eliminating redundancy. A key capability of SharePoint is the acting as a collaboration suite for various users working on the same project. It will be used to store and track electronic documents or images of paper documents. SharePoint can also keep a record of different versions modified by different users. From sharing documents with a client to managing multiple versions of the same document, PMPs will be able to decrease the time spend managing documents and increase the time spent on creating value for our clients. SharePoint provides powerful controls that can save money by increasing productivity.

The cost of implementing SharePoint is $253,000 over a three-year period. However, our PMPs will eliminate our backlog of work and increase their billable hours from 75% to 95%. By implementing SharePoint, our company will achieve a Net Benefit of $1,846,250 over a three-year period. Our PMP’s will be able to efficiently share and manage documents, which in turn enables us to create more value for our clients.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **AS IS**  |   |  |  |  |
| PMPs  | 10 |  |  |  |
| Hourly Rate |  $175.00  |  |  |  |
| Billable Hours  | 1500 |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| **To Be** |   |  |  |  |
| PMPs  | 9 |  |  |  |
| Hourly Rate |  $175.00  |  |  |  |
| Billable Hours  | 1900 |  |  |  |
| TOTAL |  $1,282,500.00  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| **To Be** |   |  |  |  |
| PMPs  | 1 |  |  |  |
| Hourly Rate |  $175.00  |  |  |  |
| Billable Hours  | 1710 |  |  |  |
| TOTAL |  $299,250.00  |  |  |  |
|  |  |  |  |  |
| **Figure 1**  | Year 1 | Year 2 | Year 3 | TOTAL |
| Costs  | 0 | 0 | 0 | 0 |
| Revenue |  $2,625,000.00  |  $2,625,000.00  |  $2,625,000.00  |  $7,875,000.00  |
|  |  |  |  |  |
|  |  |  |  |  |
| **Figure 2** | Year 1 | Year 2 | Year 3 | TOTAL |
| Purchase Costs |  $100,000.00  | 0 |   |  $100,000.00  |
| Maintenance |  $18,000.00  |  $18,000.00  |  $18,000.00  |  $54,000.00  |
| Revenue |  $3,291,750.00  |  $3,291,750.00  |  $3,291,750.00  |  $9,875,250.00  |
|  |  |  |  |  **$9,721,250.00**  |
|  |  |  |  |  |

**WORK CITED**

SharePoint Overview. (2014, January 1). Retrieved March 13, 2015, from http://office.microsoft.com/en-us/sharepoint/sharepoint-provides-powerful-controls-that-allow-it-departments-to-manage-cost-risk-and-their-time-FX103810353.aspx

Treumann, R. (2013, May 1). Top 10 Benefits of Microsoft SharePoint Server - eSCRIBE™ Blog. Retrieved March 13, 2015.

Wheeler, A. (2013, February 1). 6 Benefits of Using Microsoft SharePoint. Retrieved March 13, 2015, from http://www.phoenixts.com/benefits-of-microsoft-sharepoint