



Pivot

- Shifting from wellness program to specialized Software as a Service
- Focused on how fitness and performance data come together for a productivity score
- Goal to partner with established wellness programs



Infrastructure

Backend: Amazon Web Services

- Big data
- Business applications
- Machine learning
- Content delivery network

Data integrator: Boomi

- API management
- Integration



Pricing and Financials



Cost structure

- Utilize cloud service providers
 - > AWS
 - D Boomi
 - Front end

Revenue structure

- Subscription model per user
 - Priced above costs, premium based on estimate company value



