

**MIS 4596**  
**Project Charter**  
**Matthew Andrien, Joe Doyle, Jessica Margetich, & Sara Rezaeian**

<b>Project Title</b>	Pro Recommendations	<b>Product/Process Impacted</b>	Letters of Recommendation
<b>Start Date</b>	2/5/14	<b>Organization/Department</b>	Temple University
<b>Target Completion Date</b>	4/29/14	<b>Champion</b>	Timothy O'Rourke

		<b>Description</b>	
<b>1. Project Description</b>	<p>The current letter of recommendation process is perceived to be invaluable by many companies and organizations because they lack authenticity. The Pro Recommendation system can change the way letters of recommendations are requested, written and submitted, and can help business- oriented social networking services to attract new subscribers, increase site traffic and ultimately bring in revenue. The system itself focuses on two types of users: business professionals/students requesting a letter of recommendation and business professionals writing letters of recommendations.</p> <p><b><u>How It Works:</u></b></p> <p>First, the requestor sets up a profile, then the request is sent out to the professional actually completing the recommendation. When the request processes, tracking becomes a capability for the requester, allowing him/her to view the status of the requested recommendation. Next, the recommender/writer can accept/reject requests, and easily complete the recommendation upon acceptance through the Pro Recommendations System. The system itself is comprised of different letter of recommendation templates (including a feature for the writer to upload their own template), auto-populated tabs (full of the requestor's academic/professional information and the company's information for whom the letter is being written for), and tips for writing letters of recommendation. Once the recommendation has been submitted, the requestor would receive a final notification through the tracking capability that the process is complete.</p>		
<b>2. Project Scope</b>	<p>Create a letters of recommendation platform/ system to help write letters of recommendation and track them. This process will start upon a recommendation request, and concludes when the intended individual has submitted the completed recommendation.</p>		
<b>3. Project Goal and Deliverables</b>	<b>Metrics</b>	<b>Goal</b>	
	<ul style="list-style-type: none"> <li>• Subscriptions</li> <li>• Site Traffic (site visits)</li> <li>• Revenue</li> </ul>	<ul style="list-style-type: none"> <li>• Increase customers subscriptions by 20% over the next 3 years</li> <li>• Increase overall site traffic by 30% over the next 3 years</li> <li>• Increase revenue by 5% within 1<sup>st</sup> year</li> </ul>	

<b>4. Business Results Expected</b>	<p><b><u>Option 1:</u></b> We intend to sell our system to business- oriented social networking services like LinkedIn and Google. They would then have the capability to integrate the system with their specific company infrastructure. They can expect an increase in site traffic and in customer subscriptions because companies like LinkedIn and Google both acquire revenue through advertisement. Increased traffic can allow for higher advertisement costs.</p> <p><b><u>Option 2:</u></b> We could also offer subscriptions to universities/colleges across the U.S. with an annual cost to each depending on the size of the organization (number of students and staff). Staff at these universities/colleges will spend less time writing recommendations and more time accomplishing what they're getting paid for!</p>			
<b>5. Team members</b>	<p>Team Members: Matthew Andrien, Joe Doyle, Jessica Margetich, Sara Rezaeian Guidance: Munir Mandviwalla Champion: Timothy O'Rourke</p>			
<b>6. Support Required and risks</b>	<p>Resources: funding, mentor Obstacles: time constraints, lack of technical know-how Any issues undergone can be resolved through team communication, planning, and utilization of resources.</p>			
<b>7. Customer Benefits</b>	<p>The system helps improve customer satisfaction by giving customers of purchasing companies/universities a simple, authentic recommendation site that offers tracking capabilities. The purchasing company will experience increasing their site traffic and subscriptions, resulting in increased revenues.</p>			
<b>8. Technology Architecture</b>	<p>Justinmind → each member has a basic knowledge/ understanding of the application</p>			
<b>9. Overall schedule/Work Breakdown Structure</b>	<b>Responsible Individual</b>	<b>Output (notes, diagrams, interviews, screen prints)</b>	<b>Date started if in progress Or Expected completion date</b>	<b>Date completed or date completion is expected</b>
Analysis	Jessica	Online Research/ Speaking with Business Professionals	2/5/14	2/19/14
Design/ Planning	Sara	Screenshots/ prototype blueprints	2/20/14	4/9/14
Implementation: Construction	Matthew	Prototype	4/9/14	4/16/14
Implementation: Testing	Joe	Prototype	4/17/14	4/21/14
Trial Presentation	Everyone	Prototype, Video, PPT	4/21/14	4/30/14
Final Presentation	Everyone	Prototype, Video, PPT	4/30/14	5/12/14