

Rahul R. Naik

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EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

Bachelor of Business Administration, Graduation: May 2015

Major: Finance Minor: MIS

Selected Courses:

-Financial Accounting

-Leadership and Organization Management

-Managerial Accounting

- Introduction to MIS

-Introduction to Risk Management

ACTIVITIES & AWARDS:

Member, Financial Management Association, October 2013 - present.

Voluntary Secretary, Mount Vernon Hospital, June 2010.

Volunteer, Relay for Life, 2011-2012

EXPERIENCE: VECTOR MARKETING CORP, Elmsford NY June 2011 - August 2011

Sales Representative

- Sold kitchen cutlery products for a national marketing company.
- Achieved and 80% sales conversion rate leading to over \$10k in personal sales, a metric achieved by only 6 of 45 team members.
- Cold called over 30 prospects weekly to generate in person sales presentations.

ROYAL PALACE, Hartsdale, NY

June 2009 - August 2009

Server

- Provide customer service for 150-seat, fine-dining restaurant specializing in North Indian cuisine.
- Assisted manager with large parties, seating arrangements for catering events.
- Served as a host when needed, including placing orders via telephone, communicating orders to the kitchen staff, and dealt with individual customer concerns.

SKILLS & LANGUAGES:

- Microsoft Word, Excel, Powerpoint
- SAP
- English (Fluent)
- Certified in First Aid

U.S. citizen