

RAVI SHARMA

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EDUCATION

TEMPLE UNIVERSITY, Fox School of Business Philadelphia, PA
Master of Science, IT Auditing & Cyber Security, May 2016 | GPA 3.96

- Completion of all coursework leading to CISA certification

S P JAIN SCHOOL OF GLOBAL MANAGEMENT, Dubai, UAE
Master in Business Administration, concentration in Finance, Awarded December 2009

UNIVERSITY OF LUCKNOW, Lucknow, India
Bachelor of Commerce, concentration in Accounting, Awarded August 1998

EXPERIENCE

PEE PEE TANZANIA LIMITED Tanga, Tanzania
Leading manufacturer of Polypropylene Bags with revenue of over \$50M in East and Sub-Saharan Africa
Financial Controller July 2014 – July 2015

- Managed 40-person team including Financial Reporting, Risk Identification and Assessment departments in setting up internal controls and risk mitigation programs supporting more than 1400 employees.
- Assisted CEO with strategic vision by drafting of prospective budgets and establishing and monitoring internal controls.
- Led turnaround initiatives that returned company to a path of profitability via monitoring and reviewing overheads & wages to consistently target and achieve 30% gross profit margin.
- Provided entity with liquidity at low interest rates by securing \$15M credit facilities from DT Bank.
- Recouped over \$750K in VAT through negotiations and meetings with Tanzania Revenue Authority.

RAFFIA BAGS LTD Mombasa, Kenya and Dar es Salaam, Tanzania
Raffia Bags offers packaging solutions to agricultural & other industries in Kenya, Tanzania, and South Africa
General Manager, Finance Department May 2011 - June 2014

- Managed team of 20 supporting CEO by overseeing management reporting, strategic planning, Information Technology and setting up policies and standards.
- Oversaw acquisition of two manufacturing plants in East Africa accounting for more than \$30M.
- Increased annual sales growth from \$7.5M to \$18M by reviving old customers and tapping export sales.

GNA UDYOG LIMITED Jalandhar, India
Prominent manufacturer of automotive transmission components catering to Maruti, Tata Motors and M&M
Manager of Finance & Corporate Strategy November 2009 – April 2011

- Collaborated with CFO to develop \$25M annual operating plan. Strategized with cross-functional teams to develop Strategic Business Unit level profit & loss, improving accuracy and timeliness of reports.
- Recruited, mentored and promoted seven financial associates to corporate leadership roles.

KOOHIJI GROUP Dubai, UAE
Prominent distributor of Telecoms and IT solutions in MENA region
Assistant Accounting Manager December 2006 – November 2009

- Headed team of 10 professionals creating divisional budgeting that supported cash & fund flow planning.
- Played key role as a risk manager in successfully hedging and saving over \$500K in foreign exchange fluctuations and complied with all HMRC regulations at London unit.

ADDITIONAL

- **Successfully completed all four sections of the Uniform CPA Examination, January 2016**
- Certified Cost & Management Accountant, Institute of Cost Accountant of India, February 2013
- Certified Management Accountant, Institute of Management Accountant, November 2012
- Certified Accounting Technician, Institute of Chartered Accountants of India, November 2010
- Candidate – Certified Internal Auditor, Student Member - Institute of Internal Auditors