

Scott P. Grande

sg1130@yahoo.com

1130 Hunter Hill Drive | Lansdale | PA | 19446 | 267.664.0382

PROFESSIONAL EXPERIENCE

- FIRSTTRUST BANK**, Conshohocken, PA 2007-Present
- Assistant Vice President/Business Banking** 2011-Present
- Underwrite and create Approval Memos for all loans <\$750M
 - Manage Portfolio for Branch Loans, including Renewals and Risk Reviews
 - Manage all Dept Operations including Electronic Filing System and Pipeline Reporting
 - Facilitate Remote Deposit as well as other Treasury Management products
 - Report Dept productivity and results to SVP, Business Banking and EVP, Community Banking
 - Regular user of: MS Office Professional, SQL, Synergy, FSB/Miser
- Assistant Vice President/Community Banking Operations Manager** 2009-2011
- Supervised Operations and Compliance for 14 Community Bank Branches
 - Conducted Audits, Appearance Inspections and Training
 - Increased Branch productivity by refining/reducing procedures
 - Created/revised Branch Policies and Procedures
 - Ensured compliance with all BSA, CIP, FDIC and Gov't regulations
- Assistant Vice President/Branch Manager, Market Financial Center Branch** 2007-2009
- Managed all Branch Sales & Operations with over \$108M on deposit.
 - Developed consumer/commercial loan and deposit relationships
 - Increased Branch personnel's achieved incentive goals by over 200%
- STAPLES**, Norristown, PA 2001-2007
- General Manager/District Manager Designate,**
- Managed Sales & Operations for an Office Supply store with \$5MM+ in annual sales.
 - Supervised a staff of 25-30 associates including 3 Managers and 3 Dept Leads.
 - Served as Regional Training Manager for all external management hires
- WALDENBOOKS**, General Manager 2000-2001
- LEARNINGSMITH**, General Manager 1998-2000
- SEARS**, Brand Central Manager 1996-1998
- DAY-TIMER**, General Manager 1993-1996
- RADIO SHACK**, General Manager 1986-1993

EDUCATION

TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

Bachelor of Science: Finance

GPA: 3.9 in progress

MONTGOMERY COUNTY COMMUNITY COLLEGE, Blue Bell, PA

Associate of Science: Business Administration

GPA :4.0 Summa Cum Laude

Academic Excellence Award

PROFESSIONAL AFFILIATIONS

Rotary Club of North Penn

2014-Present

Board of Directors, 2014-2016

Rotary Club of Philadelphia

2007-2014

Club President, 2011-2012

Variety Club Camp & Development Center

2007-2010

Board of Directors