SharePoint

Switching our company to a SharePoint platform will enable employees to be more productive and efficient creating a $1.84 million net benefit over a 3-year investment period. SharePoint facilitates rapid document sharing, communication, and collaboration between clients and employees by providing a central portal for resources. By using SharePoint our PMPs will be able to spend 400 additional hours working for and creating value for the client, ultimately bolstering our bottom line by 3810 more billable hours.

SharePoint is framework built by Microsoft to be an integrated suite of web applications designed with document and file management, and collaboration. Currently our employees are spending a lot of time managing multiple versions of documents and even more collaborating internally, and negotiating client contracts. With SharePoint at the center of our organization this process can be made much quicker. For Example, when a PMP has a proposal they can post it on the internal SharePoint site. In real-time, other members of the team can edit the document for all others to see. Once ready for review by the client, they can request any changes, and again in real time see those changes made. When all parties are satisfied, the contract can be finalized and what previously had taken weeks can now be done in days.

Implementing SharePoint will allow our PMPs to gain 400 billable hours per year resulting in a total of 3810 more billable hours per year for our company. SharePoint implementation will cost our company $100,000 in hardware and $54,000 in maintenance over a 3-year investment period. Through the transition to SharePoint, our company will experience greater efficiency, collaboration, and realize a 3-year net benefit of $1.846 million from this project.

Current Revenue			
Employees	Hours/Year	Rate	Total Revenue
10	1500	$175	$2,625,000

New Revenue			
Employees	Hours/Year	Rate	Total Revenue
9	1900	$175	$2,992,500
1	1710	$175	$299,250

Current	Year1	Year2	Year3	Total	Benefit
Revenue	$2,625,000	$2,625,000	$2,625,000	$7,875,000	
Costs	0	0	0		
					$7,875,000

New	Year1	Year2	Year3	Total	Benefit	
Revenue	$3,291,750	$3,291,750	$3,291,750	$9,875,250		
Costs	($118,000)	($18,000)	($18,000)	($154,000)		
					$9,721,250	
					Net Benefit	$1,846,250

Works Cited

"The New Way to Work Together." *Microsoft Sharepoint*. Microsoft, n.d. Web. 20 Mar. 2015.

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     Gartner, 18 Feb. 2015. Web. 20 Mar. 2015.

Ward, Toby. "The SharePoint 2013 Intranet: Pros and Cons." *CMSWire.com*. CMSWire, 25 Sept.
     2013. Web. 20 Mar. 2015.

Flash Research Assignment: SharePoint

You are the CTA of a small but rapidly growing consulting firm that specializes in IT project management. You have a team of 10 PMPs who are currently billing out 75% of their time (1,500 hour/year out of a 2,000 hour work year) at an average rate of $175 per hour. Business is good and you actually have a considerable backload of work.

Your PMPs spend a lot of time struggling with the management of documents related to their projects. From sharing documents with the client and each other to managing multiple versions of the same document, your PMPs are spending a lot of time managing documents and not creating value for your clients. You do not bill you clients for this time! You believe that an investment in SharePoint will increase the productivity of your team of PMPs and enable them to increase their billable hours by 400 hours per year (each PMP will bill out another 400 hours per year) which will enable you to just about eliminate your backlog of work and increase your revenue.

One of your PMPs is actually also an expert in SharePoint. He has worked up an estimate of $100,000 for the purchasing of hardware and software plus an additional 18% for annual hardware/software maintenance. In addition, this person will need to spend 10% of their 1900 billable hours administering and supporting this system and will not be able to generate revenue as a PMP for this portion of their time.

Prepare a paper for the CIO which describes this technology and describes the business case for making investments in this technology. This organization always looks at investments over a 3-year period.

The maximum length of the body of this paper is 1 page. Additional pages may be used for optional diagrams and required references.