Steven B. Leibovitz

11705 Lockart Road / Philadelphia / PA / 19116 / tel: 215.495.7074
EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA
Bachelor of Business Administration, Graduation: May 2015
Major: Finance Minor: Management Information Systems
Major GPA: 3.84
Dean's List Spring 2014, Fall 2014
Selected Courses: Digital Design and Innovation, International Finance, Investments

ACTIVITIES, AWARDS, & CERTIFICATIONS:

- Member, Association for Information Systems, 2014
- Nominated, Writing Intensive Course Prize, 2014
- Junior Analyst, Temple University Investment Association, 2013-2014
- Member, Financial Management Association, 2012 Present
- Certified, Personal Fitness Trainer, 2013 Present
- Volunteered, Food Bank of South Jersey, 2014, and Phillies Red Goes Green, 2014
- Volunteered, Special Olympics Delaware, 2014, and Special Olympics New Jersey, 2013

EXPERIENCE:

Target, Mount Laurel, NJ

Executive Team Leader Intern Assets Protection

- Directed and managed 50 + team members during Leader On Duty shifts, responded to guest and team concerns, and made business decisions which impacted my team to achieve daily goals.
- Increased sales by 6.8% in electronics, 4.2% in entertainment, and 3.8% in cosmetics by working alongside seven executives to learn about store departments and daily operations.
- Used state-of-the art technology to manage the receiving process, freight flow and replenishment transition, productivity results, and backroom inventory.
- Increased Target's Known Theft Report by 50% using Target's Video Solution software and auditing high theft shortage trends.
- Assisted with recruiting, hiring, and training of four team members.

Kenny's Automotive, Philadelphia, PA

Business Assistant

- Organized accounts receivable information and monitored inventory to help increase weekly sales productivity by 10%.
- Assisted with the negotiating of buying and selling of automotive parts with wholesalers.

WAWA, Philadelphia, PA

Customer Service Associate

- Appointed shift manager within one month, oversaw staff and store, checked in vendor deliveries, assisted cashiers, and provided cash management.
- Consistently received positive feedback from customers and created repeat business by developing long-term relationships with them.

SKILLS: Microsoft Word, PowerPoint, Excel, POM Software, SQL, SAS Data Miner, Google Analytics, SAP, HTML, CSS, Javascript

REFERENCES: Available upon request

June 2014 - August 2014

December 2013 – January 2014

May 2013 – August 2013