Thompson Nguyen

Flash Research Assignment: SharePoint

Our consulting firm has an opportunity to generate an additional $1,846,250 in revenue over a three year period by investing in SharePoint. SharePoint is a platform that contains tools that allow employees and clients to share, organize, and manage content. These features of SharePoint will result in an increase in the productivity of each of our PMPs which will enable them to increase their billable hours, eliminate our backlog of work, and result in an increase in our revenue.

SharePoint is a collaboration platform for enterprises. It offers document management allowing a company to store and organize documents in a centralized location. This feature makes it easier for employees to locate, share, access, and collaborate on documents. This key capability of SharePoint will allow our PMPs to spend less time on document management and more time creating value for our clients. As a result, this will increase the total annual billable hours of our PMPs from 15,000 to 18,810.

By implementing SharePoint, our company will increase its revenue by $9,875,250 over a three-year period. There will be a one-time cost of $100,000 for purchasing the hardware and software and an annual cost of $18,000 for maintenance. In contrast, our revenues over a three-year period without the implementation of SharePoint is $7,875,000. As a result, we will realize a net benefit of $1,846,250 over a three year period.

PMPs	10
Billable Hours before Sharepoint/PMP	1,500
Average Rate per Hour	175
Billable Hours after Sharepoint/PMP	1,900
PMP Sharepoint expert Billable hours 90% of 1900	1,710
Sharepoint Hardware/Software Cost	100,000
Annual Hardware/software maintenance	18,000
Total Annual Billable Hours Before SharePoint	15000
Total Annual Billable Hours With SharePoint	18,810

	Year 1	Year 2	Year 3	Total
Revenue W/O Sharepoint	2,625,000	2,625,000	2,625,000	7,875,000
	Year 1	Year 2	Year 3	Total
Revenue with Sharepoint	3,291,750	3,291,750	3,291,750	9,875,250
Sharepoint Hardware/Software Cost	(100,000)	0	0	(100,000)
Annual Hardware/software maintenance	(18,000)	(18,000)	(18,000)	(54,000)
Total	3,173,750	3,273,750	3,273,750	9,721,250
	Year 1	Year 2	Year 3	Total
Benefits	548,750	648,750	648,750	1,846,250

"What Is Microsoft SharePoint Used For?" *What Is Microsoft SharePoint Used For?* Web. 8 Oct. 2015. <http://blog.apterainc.com/bid/316563/What-is-Microsoft-SharePoint-Used-For>.

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