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FLASH RESEARCH PAPER  
SharePoint

By implementing Microsoft SharePoint as a collaboration platform, our company will generate a total revenue of \$2,000,250 over three years. SharePoint is a web application that is used to provide document and file management, collaboration and business intelligence. With the installment of SharePoint, our PMPs will increase their billable hours and manage time and customer documents more efficiently which will increase the company's revenue.

SharePoint enables users to store, arrange, locate and share documents needed for current and previous clientele through a central database. This efficient collaboration will allow our PMPs to increase their billable hours by 3,810 hours, allotting more time for customers, and directly increasing our revenue. Also, SharePoint's user-friendly database search enables users to easily find documents quickly and ensures the consistency of those documents. For example, if an employee needed to update a customer's information they could just search the central database for that customer's name. SharePoint enables users to manage project documents at a faster rate.

By implementing SharePoint, our company will increase our total revenue to \$2,000,250 (tables 1 and 2). The company will obtain this three year benefit of \$2,000,250 due to an increase in billable hours by PMPs. Upgrading to this technology will only cost the company \$154,000 over a three year period (see table 3). Over those three years, the company will see a net benefit of \$1,846,250 due to increased productivity from our PMPs.

Table 1

<b>Without SharePoint</b>				
<b>REVENUE</b>	Year 1	Year 2	Year 3	
<b>10 Employees at</b> <b>(1500hrs x \$175/hr)</b>	\$2,625,000	\$2,625,000	\$2,625,000	
<b>Total</b>	\$2,625,000	\$2,625,000	\$2,625,000	<b>\$7,875,000</b>

Table 2

<b>With SharePoint</b>				
<b>REVENUE</b>	Year 1	Year 2	Year3	
<b>9 Employees at</b> <b>(1900hrs x \$175/hr)</b>	\$2,992,500	\$2,992,500	\$2,992,500	
<b>1 Employee at</b> <b>(1710hrs x \$175/hr)</b>	\$299,250	\$299,250	\$299,250	
<b>Total</b>	\$3,291,750	\$3,291,750	\$3,291,750	<b>\$9,875,250</b>

Table 3

<b>EXPENSES</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	
<b>Hardware &amp; Software</b>	\$100,000	\$0	\$0	
<b>Hardware &amp; Software</b>	\$18,000	\$18,000	\$18,000	
<b>Maintenance</b>				
<b>Total</b>	\$118,000	\$18,000	\$18,000	<b>\$154,000</b>

## Work Cited

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