Last year, we lost about \$25.7 million due to ten outages to our ERP system associated with our Tier I data center, which has non-redundant capacity, and is highly susceptible to disruption. I recommend upgrading Tier I data center to a Tier III, because a Tier III data center can give us the redundant capacity that we need and increase our system's availability by 0.31%. Ultimately, the Tier III data center will generate a net benefit of \$13 million over three years.

The Tier I data center we are using provides non-redundant capacity components and one single distribution path. Any error or maintenance activity can impact the systems resulting in downtime. Our annual downtime currently is 1734.48 minutes and we are losing \$14,800 every minute, because nothing can be done in any business process during downtime. The Tier III data center can prevent systems shut down from maintenance or minor errors. In Tier III data center, all IT equipment is dual-powered, so we will still have power back-up during outages. With the Tier III data center, we can improve our availability from 99.67% to 99.68%, translating to a reduction our current down time per year from 1734.48 minutes to 105.12 minutes.

Implementing a Tier III data center will give us a net benefit of \$13,229,056 over a three-year period. It takes one year and costs approximately \$35 million to build the data center, but we will be able to realize a \$24 million annual savings starting the second year. At the end of three years, the net benefit will be about \$13 million.

Date: 2/8/2017

	Availability	Downtime per year in minutes	Cost of downtime	Percentage
Tier I	99.67%	1734.48	\$25,670,304.00	100%
Tier III	99.98%	105.12	\$1,555,776.00	6%
Increase	0.31%	Reduction	\$24,114,528.00	94%

Implementation of Tier III Center				
	Year 1	Year 2	Year 3	Total
	\$	\$		
Savings	-	24,114,528.00	\$ 24,114,528.00	\$ 48,229,056.00
	\$	\$		
Cost	(35,000,000.00)	-	\$ -	\$ (35,000,000.00)
			Net benefit	\$ 13,229,056.00

Resources:

McFarlane, Robert. "The Causes and Costs of Data Center System Downtime." *TechTarget*, *Where Serious Technology Buyers Decide*. TechTarget, June 2011. Web. 09 Sept. 2013.

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