

# Aditya Vardhan Singh

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## EDUCATION

### Temple University – Fox School of Business and Management

Philadelphia, PA

Bachelor of Business Administration

May 2022

- **Major:** Finance and Management Information Systems | **GPA:** 3.76/4.00
- **Honors:** Dean's List (Fall 2018, Fall 2019 – Fall 2020), IT Leaders Scholarship, Broad Street Finish Line Grant
- **Relevant Coursework:** Statistical Business Analytics, Security Analysis & Portfolio Management, Intermediate Corporate Finance, International Finance, Operations Management
- **Organizations:** Temple Finance Association, Association for Information Systems, Kaafila

## WORK EXPERIENCE

### Listee

Philadelphia, PA

Co-founder & CFO

June 2020- January 2021

- Create financial models on Excel to determine revenue and profitability for a start-up tech company providing professional opportunities
- Researched 30+ companies to determine competitive landscape and developed marketing strategy after interacting with 40 employers and 10 experts in the professional recruiting space
- Established a subscription revenue model to identify the main income stream for the company

### Aditya Birla Group

Jaipur, India

Assistant Sales Manager, Insurance Sector

June 2019- August 2019

- Marketed health insurance worth \$2200 to potential clients for a multinational conglomerate
- Coordinated and organized current clients' insurance plans and issues with their plans
- Communicated sales goals and strategies with current employees and gave helpful ideas to increase sales and efficiency

### IndiaBulls Housing Finance Ltd

Jaipur, India

Assistant Loan Officer

May 2018- August 2018

- Co-Managed loan portfolio with regard to credit quality and portfolio performance at a mortgage lending company
- Coordinated and led marketing strategy to current clients and potential customers
- Facilitated application process by initiating pre-qualification inquiry calls

## LEADERSHIP & ACTIVITIES

### Cases Over Coffee

Queenstown, Singapore

Strategy Associate

June 2020- Present

- Work with McKinsey, BCG, Bain consultants globally to conduct online sessions for students for a peer-to-peer learning platform for strategy consulting enthusiasts
- Directed a case competition for 50+ colleges and 10+ countries to assess global economic impact of COVID-19

### Temple University Fox Fund

Philadelphia, PA

Lead Analyst | Energy & Utility Coverage

January 2021- Present

- Led a team of 5 students conducting fundamental research, and identifying undervalued equities for a student-run virtual equity portfolio
- Utilize industry software, such as Bloomberg, FactSet, and Thomson One to perform fundamental research and industry analysis within the energy & utility sector of the S&P 500
- Assist in the creation of initiating coverage reports detailing all aspects of a target company's business, including investment thesis, catalysts, valuation, financial and industry analysis, risks, and generate a 52-week price target

## SKILLS & INTERESTS

**Languages:** Fluent in English and Hindi; Conversational Proficiency in Bengali

**Technical Skills:** Bloomberg, Microsoft Word, Excel, PowerPoint, FactSet, RStudio, MySQL, Tableau, MongoDB, Salesforce, JavaScript, HTML5, CSS, Wix, WordPress

**Certifications:** Bloomberg Market Concepts, FactSet financial modeling certificate

**Interests:** Basketball, Investing, Workout, Reading