

Aditya Vardhan Singh

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EDUCATION

Temple University – Fox School of Business and Management

Bachelor of Business Administration

Philadelphia, PA

Graduation: May 2022

Dual Major: Finance and Management Information Systems | **GPA:** 3.78/4.00

Honors: Dean's List (Fall 2018, Fall 2019 – Fall 2021), IT Leaders Scholarship, Fox General Scholarship

Relevant Coursework: Web App Development, Data Analytics, Security Analysis & Portfolio Management, Financial Modeling, Statistical Business Analytics, Intermediate Corporate Finance, Managing Enterprise Cybersecurity

Organizations: Temple Finance Association, Association for Information Systems, Fox Fund, Kaafila, FactSet Brand Ambassador

WORK EXPERIENCE

AmerCareRoyal

Project Management Intern

Exton, PA

May 2021 – December 2021

- Drove cross-functional collaboration to incorporate new accounting software for a supplier of disposable food products with \$52M in annual sales
- Verified and tracked issues for 50+ contracts and sourcing agreements across 30 different vendors
- Managed IT expenditures, IT procurement, and email communication with vendors for project deliverables alongside Director, PMO, and CIO

Listee

Co-founder & CFO

Philadelphia, PA

June 2020 – January 2021

- Managed financial operations for start-up tech company focused on streamlining candidate recruitment processes
- Developed income statement, balance sheet, and cash flow statement to manage company operations
- Connected with 40 employers and 10 experts in the professional recruiting space to understand competitive landscape
- Designed marketing strategy and established subscription revenue models to identify the primary source of income

Aditya Birla Capital

Assistant Sales Manager, Insurance Sector

Jaipur, India

June 2019 – August 2019

- Marketed health insurance to 200+ clients for global conglomerate focused on chronic care coverage and incentivized wellness
- Coordinated and organized current clients' insurance plans for both in-person and remote insurance plans
- Communicated revenue goals with current employees and explored strategies to increase sales

LEADERSHIP & ACTIVITIES

Temple University Fox Fund

Lead Analyst | Energy & Utility Coverage

Philadelphia, PA

January 2021 – May 2021

- Led a team of 5 student to conduct research and identify undervalued equities for a student-run virtual equity portfolio
- Utilized software and tools, such as Bloomberg, FactSet, Capital IQ, and Thomson One to perform fundamental research, industry analysis, and financial modeling within the energy & utility sector of the S&P 500
- Created the initiating coverage reports detailing all aspects of a target company's business, including investment thesis, catalyst, valuation, financial analysis, risk, and generated a 52-week price target

Lead Global Digital Projects

Team Leader, KC Canine Re:Treat

Philadelphia, PA

January 2021 – May 2021

- Developed website using Wix and agile methodology to build an online presence for a dog retreat startup
- Scored 1st place in class competition for delivering on the clients' needs and best UI/UX design

Cases Over Coffee

Strategy Associate

Queenstown, Singapore

June 2020 – May 2021

- Collaborated with McKinsey, BCG, and Bain consultants to conduct online peer-to-peer case-solving practice sessions for students interested in strategy consulting
- Directed a case competition for 50+ colleges and 10+ countries to assess the global economic impact of COVID-19

Temple University, Management Information Systems Department

Research Assistant

Philadelphia, PA

May 2020 – December 2020

- Worked under Professor Siddarth Bhattacharya to improve an algorithm to assess a user's financial standing and provide personal finance advice
- Ran algorithm on CFPB's annual survey data, used RStudio to analyze how consumers can improve their financial well-being, and reiterated on algorithm to minimize outliers in results

SKILLS & INTERESTS

Technical Skills: RStudio, MySQL, MongoDB, JavaScript, HTML5, CSS, AWS, Pentesting, Google Analytics, Excel, PowerPoint, Outlook, Teams, Wix, WordPress

Volunteering: Covid-19 Vaccine Clinic, Nishchay NGO

Certifications: Bloomberg Market Concepts, FactSet Essentials: Core Products