

## **AANIQ SALAM MIS**

<https://community.mis.temple.edu/asalam/>

2000 Veterans highway | Levittown | PA | 19056 | 215.272.2826 | aaniqsalam@temple.edu

EDUCATION: TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

**Bachelor of Business Administration, Graduation: May 2021**

**Major: Management Information Systems |**

Overall GPA: 3.0, Major GPA: 3.2 |

### SELECTED COURSES:

Systems Analysis & Design, Database Management Systems, Managing Global Information Systems Projects, Business Process Analysis

### ACTIVITIES AND AWARDS:

- Member, Association for Management Information Systems **September 2020 - Present**
- Member of AIS Program Club **January 2020 - March 2021**
- Member of MSA Club (Muslim Student Association) **January 2019 - May 2020**

### INFORMATION SYSTEMS PROJECTS:

- Analyzed requirements and created real estate database management system to track property locations, vacancies, rent payments, payroll, and maintenance requests
- Served as team lead for analysis, design, and development of Radio Frequency Identification System (RFID) to identify and register vehicles for automobile parts manufacturer

### INFORMATION TECHNOLOGY SKILLS:

Analysis: Visio, Rational, Visible Analyst  
Software Development: Visual Studio.NET and Java  
Web Development: HTML, ASP, Microsoft FrontPage  
Database Management: Oracle11i, Microsoft Access,  
Project Management: Microsoft Project, Microsoft Office, Adobe Acrobat

EXPERIENCE: XFINITY COMCAST, Levittown, PA **March 2019 – Present**

#### **Sales Representative, Electronics**

- Persuaded hundreds of satisfied customers and pitched services giving amazing feedback
- Rescheduled workers and helped achieve higher productivity
- Increased Comcast sales by 30% in the third month of working
- Trained new employees on how to sell and as a result received incentives from manager

CURRYS PC WORLD, London, UK

**February 2016 – June 2018**

#### **Sales Assistant, Electronics**

- Managed all store operations related to inventory management, managing employees, and improving sales
- Taught new techniques to employees and enforced new techniques to deliver increased sales on a regular basis
- Re-shaped store purchasing techniques to improve sales by 20%
- Sold accessories and software's with purchases for Currys PC world to gain higher profits

### SKILLS & LANGUAGES:

- Fluently speaking in English, Urdu, and Hindi. Proficient in French (three years)
- Professional soccer player played for Bucks college for two semesters. Team leading player (2019)
- Athletically outgoing individual who gets involved in various activities