Colin Fehlinger

Philadelphia, PA | Colin.Fehlinger@gmail.com | www.linkedin.com/in/colin-fehlinger | github.com/colinfehlinger/CRM

EDUCATION

Temple University – Bachelor of Business Administration

Philadelphia, PA

Dual Majors: Management Information Systems and Finance | GPA: 3.54

May 2026

Accolades: University Honors Program, Fox Honors Program, Provost Scholarship Recipient

PROFESSIONAL EXPERIENCE

Reliance Matrix

June 2025 – August 2025

IT Project Management Intern

Philadelphia, PA

- Facilitated Scrum ceremonies across 6 Agile teams; increased sprint velocity by 10% and enabled 8 CI/CD releases
- Mitigated technology delivery risks by resolving RAID log items, contributing to a 30% IT risk reduction
- Built stakeholder dashboards in Azure to visualize release readiness, maintaining a 95% on-time project delivery rate

Temple University Fox Fund

February 2023 – December 2023

Healthcare Lead Analyst

Philadelphia, PA

- Directed a five-analyst team delivering two equity pitches backed by data-driven modeling and market analysis
- Conducted equity research using Capital IQ, Bloomberg Terminal, and FactSet to inform asset allocation strategies
- Developed four valuation models and dashboards in Excel, enabling stakeholders to track investment KPIs

Playfly Sports

September 2022 – December 2022

Consulting Intern Berwyn, PA

- Analyzed platform engagement to identify audience segments and optimal social media posting cadence
- Designed three data-driven TikTok posting strategies, forecasted a 15% increase in reach and brand visibility
- Presented findings to senior leadership and developed a weekly performance report to track campaign KPIs

ENTREPRENEURIAL PROJECT

Berkshire Hathaway HomeServices Fox & Roach

June 2025 – August 2025

Freelance Cloud Automation Project

Macungie, PA

- Delivered an AWS-based CRM automating lead capture and SES follow-up emails, saving 10 hours weekly
- Implemented Python AWS Lambda functions with S3, DynamoDB, SES, Route 53, and IAM role-based access
- Applied encryption with KMS and least-privilege policies while reducing client response time by more than 90%

EDUCATIONAL PROJECT

Bank Churn Predictive Model

January 2025

- Trained and validated a Python decision tree model on historical bank customer data with predictive analytics
- Identified high-risk churn profiles with 20% greater accuracy and proposed targeted retention strategies

CERTIFICATIONS

AWS Certified Cloud Practitioner (CLF-C02)

AWS Certified Solutions Architect- Associate (SAA-CO3)

Issued: July 2025

Scheduled: October 2025

TECHNICAL SKILLS

Cloud Infrastructure: AWS (IAM, Lambda, EC2, S3, DynamoDB, VPC, Redshift, CloudFormation, API Gateway, KMS, SES) **DevOps & Tools:** Agile, Scrum, Azure DevOps, Docker, Kubernetes, Terraform, Jira, Git, ServiceNow, Jenkins, Postman **Programming & Data:** Python, Pandas, SQL, AWS Glue, Java, JavaScript/Node.js, Tableau, Power BI, Excel, Bash, ETL **Security & Compliance:** Encryption at Rest/In Transit, IT Governance, SOC1/SOC 2 Concepts, Data Privacy (GDPR, CCPA)

EXTRACURRICULAR ACTIVITIES

Member, Association for Information Systems **Member,** Business Honors Student Association

August 2024 – Present

August 2022 - Present