

David Christ

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EDUCATION

Temple University – Fox School of Business and Management

Philadelphia, PA

Bachelor of Business Administration

Expected Graduation: May 2025

- **Major:** MIS **Minor:** Finance
- **Relevant Coursework:** Digital Systems / Entrepreneurial & Innovative Thinking
- **Organizations:** Temple Finance Association, Temple University Fox Fund

Harrisburg Area Community Collage

Philadelphia, PA

• **GPA:** 3.39/4.00

August 2023

• **Honors:** Dean's List (Fall 2022 – Summer 2023)

WORK EXPERIENCE

Temple University Fox Fund

Philadelphia, PA

Lead Analyst / Industrial Sector

August 2023 – December 2023

- Collaborate with a group of five student in a virtual student fund to identify and pitch undervalued equities
- Utilize industry software tools including Capital IQ and FactSet to perform fundamental research and analysis
- Assist in the creation of a comprehensive initiating coverage report detailing a company's catalyst, valuation, and risks

Bill Gladstone Group of NAI CIR

Lemoyne, PA

Sales Assistant

July 2021 – October 2021

- Coordinated and facilitated lease and sale transactions for a 5-member commercial real estate sales team, catering to all commercial sectors and contributing to an annual transaction volume of approximately \$60 million
- Created detailed comparative market analyses for clients by investigating their property to sell and analyzing sales history of similar properties in respective area to formulate an optimal listing strategy
- Conducted tailored property searches for clients using online resources and agent networks to identify suitable listings
- Performed property tours for potential sale and lease clients by assembling comprehensive property documentation ensuring clients were well-informed about and promptly addressing any inquiries

NAI CIR

Lemoyne, PA

Agent Support

March 2021 – July 2021

- Oversaw and executed administrative functions in a commercial real estate brokerage, supporting a team of ~20 agents
- Conducted in-depth research on property ownership and zoning regulations through effective communication with zoning officers and extensive use of online county parcel databases to ensure successful transaction closures
- Compiled a comprehensive database of national and local business owners' contact information to facilitate outreach efforts for promoting property listings thereby increasing our marketing reach and potential for successful transactions
- Managed end-to-end communication and coordination with the real estate sign installation company, including placing orders, scheduling installations, overseeing invoice management, and effectively resolving any issues or disputes

DC Pressure Washing

Hershey, PA

Founder & Owner

April 2019 – April 2023

- Initiated and launched a pressure washing business, catering to both residential and commercial sectors across Central PA
- Orchestrated all aspects of business operations, including client acquisition, project scheduling, and quality control
- Developed and implemented marketing strategies through the use of social media producing several new leads per week
- Maintained strong client relationships resulting in high customer satisfaction and repeated seasonal business

SKILLS & INTERESTS

Technical Skills: Microsoft Word, Excel, PowerPoint, FactSet, Capital IQ, Bloomberg Terminal, BamSec, Salesforce

Certifications: Pennsylvania Real Estate Salespersons Exam, Pennsylvania Real Estate Commission, March 2021

Interests: Chess, Motorcycles, Watches, Poker, Fishing, Health Science, Technology