

Deep Lad

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EDUCATION

Temple University – Fox School of Business, Philadelphia, PA

Bachelor of [Business Administration]

December 2025

Major: Management Information Systems | GPA: 3.0

EXPERIENCE

USLI - Berkshire Hathaway | Wayne, PA

February 2024

Business Technology Intern

- Accurately implement system changes by entering data into various applications, ensuring seamless integration and functionality.
- Completed regression testing for crucial policy-generating systems ensuring efficiency and stability within test environments. over 200 regression tests weekly, checking in-house systems for bugs and errors within applications.
- Collaborated with actuarial teams to import data entries to update premiums for coverage products within the insurance quoting systems.
- Partnered in writing and executing test cases for the stage and test environments to ensure quality within company applications.

USLI - Berkshire Hathaway | Wayne, PA

September 2023-February 2024

Lead Generation

- Conducted online prospecting to generate over 50 new leads daily for commercial insurance products.
- Used Google applications to find specific businesses within various areas to generate lead information.
- Cross-referenced and imported high-quality lead data into our ACT Database, ensuring accuracy and relevance.
- Utilized Excel to create in-depth reports and analytics for the lead generation team.

PROJECT EXPERIENCE

Power Automation | USLI - Berkshire Hathaway

- Used Microsoft Process Mining to gain statistics on process data to gain insight into workflow and efficiency.
- Created automation planning and test cases for process automation using Microsoft Power Automate.
- Developed automation test cases to run various regression tests to maximize test and employee efficiency.
- Tracked automation time data to compare manual testing against automated testing entries.
- Used Microsoft Process Mining to track process data and visualize application steps.

SKILLS

Software: Microsoft 365 | Power BI | Microsoft Excel | SQL | Google Workspace | Power Automate

Languages: Native proficiency in Hindi and Gujarati

