

Jonathan George

EDUCATION

Temple University – Fox School of Business, Philadelphia, PA Expected May 2028

Bachelor of Business Administration in Management Information Systems

EXPERIENCE

Family First Life, Philadelphia, PA May 2025 – Present

Sales Agent

- Built client relationships and conducted needs analyses to recommend life insurance solutions aligned with customer goals.
- Exceeded monthly and quarterly targets through consistent outbound outreach, appointment setting, and follow-up.
- Maintained accurate pipeline and policy records in CRM tools; supported veteran clients with benefit navigation and coverage selection.

Cheriot Valet & Open Door Valet, Philadelphia, PA June 2024 – May 2025

Valet Attendant

- Parked and retrieved vehicles and coordinated arrivals/departures in high-traffic venues while prioritizing safety.
- Managed key control accurately and communicated with team members to reduce guest wait times.
- Delivered professional customer service by answering questions, providing directions, and supporting operations across multiple sites.

Wawa, Feasterville-Trevose, PA July 2022 – July 2024

Food Service Worker

- Assisted customers, prepared orders, and operated POS systems in a fast-paced convenience retail environment.
- Processed transactions accurately and resolved customer questions quickly to maintain service speed and quality.
- Maintained cleanliness and organization across food prep, register, and restrooms to support store standards.

SKILLS

Software: CRM tools (lead tracking), POS systems

Languages: English (Native/Bilingual), Malayalam (Native/Bilingual), Spanish (Elementary)

Strengths: Communication, Customer Service, Teamwork, Critical Thinking, Precision, Flexibility, Professionalism, Efficiency