

HAWAII

# Microsoft HoloLens

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Colleges and Universities Social Media Campaign

Hotel Beach

Date Posted 10/24/2014

### The Opportunity

Increase HoloLens Sales in the University/Education segment

# Make complex topics easier to understand

Research, learning, education



### **Current Events**

# Opportunity to become prospector

### Partnership with Pearson

University/Education segment is ready for mixed reality

### Microsoft Profit Dependence

### **Target Audience**

Universities and Education institutes

Colleges moving towards a digital approach

Connections
 Student to Teacher
 Student to Student



### **Current Followers**



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- @Microsoft, @MicrosoftEDU, @HoloLens
   "Empower every student and educator to achieve more with the best of Microsoft tips and resources for education
- Facebook followers are tech focused
  Not many comments, but high share volume
  - Focus on real time events





### **Google Glass**



- Rocky start, on the rise again
- Wearable computer
- Voice Activated

Strategy: Create positive PR for the company

Jan 2016: No Social Media Accounts

### Google Glass will guide a blind man through the Boston Marathon

by: Stephanie Coueignoux Updated: Apr 11, 2017 - 7:05 PM



#### 📕 📘 🎔 Tweet

**BOSTON** - It may not sound like much, but together a pair of Google glasses and a cell phone could change the lives of anyone who is blind or visually impaired.

#### Google Glass



#### **Oculus VR**



- Facebook acquired in 2014
- Zuckerberg: "Experience the impossible"

#### Strategy:

- Images, Videos, Posts
- Watching NCAA Championship, cherry blossoms in Japan

#### Google Glass



Oculus VR



No Social Media Strategy Apple



 Leak suggesting Apple has a research team exploring AR

• Investing in product development

### Goals and Objectives

Get HoloLens into at least 5 universities within 6 months Increase followers for @MicrosoftEDU by 25K by the end of the first campaign year Increase followers for @HoloLens by 10K by the end of the first campaign year

Increase exposure by 40% by the end of the first year Achieve engagement rate of 20% on each post within 12 hours of posting

Raise SMM score for HoloLens by 35%

### Key Messages

HoloLens is the future of education.

Increases learning for difficult subjects

Enhances the real world

Easier to visualize your work

HoloLens will increase the quality of your University.

Attracts the brightest students

New frontiers in research

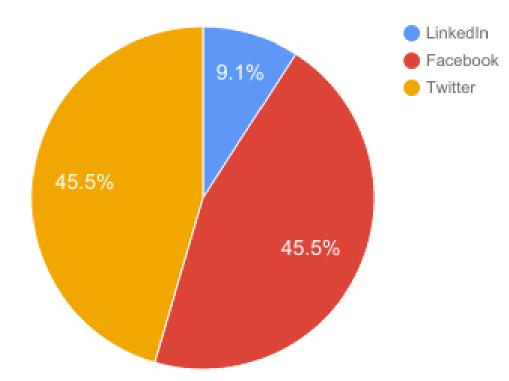
Increases collaboration

### **Budget and Resources**

Featured posts on Facebook – Microsoft Education page as well as HoloLens page

Promoted tweets on twitter -@MicrosoftEdu and @HoloLens

#### Allocation of Budget



### Roll-Out Plan



### Facebook, Twitter, LinkedIn

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NETFLIX

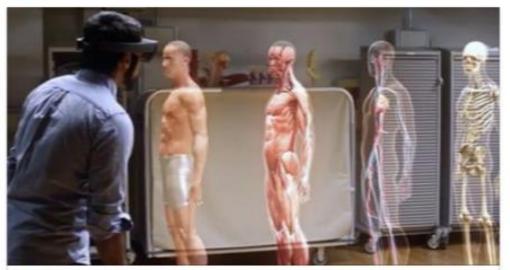
Information and statistics about how HoloLens is already impacting education

Colleges already using HoloLens technology

HoloLens Featured Students Professor success stories

Timely





Here's How HoloLens Could Revolutionise Education With Augmented Reality

Microsoft's ambitious HoloLens project has generated a huge amount of interest of late, and for good reason. Who doesn't love the idea of viewing and interacting with 3D....

SCIENCEALERT.COM

HoloLens continues to change the game when it comes to education. #HoloLensU

https//www.sciencealert.com/here-s-how-hololens-couldrevolutionise-education-with-augmented-reality

Like · Comment · Share

▲ 521 people like this.

### Statistics and Information

- Aimed at raising awareness for followers
- Increasing buzz about HoloLens in universities
- HoloLens page, but also HoloLens Edu

A 120 shares

## Other Colleges

- Winners of the Pearson contest
- Highlights what other colleges are doing
- Raises awareness to college students



August 15 at 7:00pm · @



We are so excited to work with individuals at the Texas Tech University Health Sciences Center in Lubbock - one of the first universities in history to use revolutionary HoloLens technology in their nursing education program. Check out this video to learn more: #HoloLensU #TexasTech #MicrosoftEdu

### Like · Comment · Share ▲ 704 people like this. A 302 shares Write a comment ...

## Timely

• Engaged with current events

Catches eye and engages interest





### It's about that time, college students! Classes are just around the corner...will you be using HoloLens this year? #HoloLensU

7:00 AM - 17 August 2017

### #ThisCouldBeYou

### • Featured student

- Paid amplification
- Inspires students to be creative

Microsoft HoloLens August 17 at 6:55am - @



Ever dream about pushing the possibilities when it comes to AR and education? Well, [Insert Student name] isn't just dreaming it, he's doing it. His university, [insert college name] gave the opportunity to use HoloLens to pursue new research possibilities. Find out about his journey here. #ThisCouldBeYou #HoloLensU

#### Like · Comment · Share

▲ 543 people like this.

A 201 shares

Write a comment ...

### **#ProfessorSpotlight**

- Professors who have made an impact in their classroom/research
- Encourages universities to get involved
- Word of mouth





Professor XYZ at ABC University has always been first in line for innovations. When he heard about HoloLens technology, he got to work, imagining how this new development could help his students. We had the chance to sit down with him and learn more about his progress. Click to watch. #HoloLensU #ProfessorSpotlight





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