**Khani Valasa**

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**EDUCATION**

**Temple University – Fox School of Business and Management** Philadelphia, PA

*Bachelor of Business Administration* August 2023 - May 2027

* **Major: Management Information Systems (MIS)**
* **Major: Risk Management [Concentration in Healthcare]**
* **Major GPA:** 3.5 **Cumulative GPA:** 4.0
* **Relevant Coursework:** Economics, Statistics, HR Management, Business Ethics and Law, Digital Systems
* **Organizations:** Professional Sales Organization, Association for Information Systems

**Work Experience**

**Pro Martial Fit, LLC**  Bryn Mawr, PA

***Lead Instructor*** August 2021 – July 2023

* Led a team of instructors in teaching classes, from basic to masters. Taught curriculum to all ages 3+.
* Organized the studio, filed paperwork for new students, assisted with hiring employees for the business.
* Maintained relationships with all customers and staff members, marketing programs and engaging customers.

**Pro Martial Fit, LLC**  Bryn Mawr, PA

***Marketing Internship*** May 2023 – June 2023

* Helped develop advertisements for the business and spread word of services.
* Set up social media accounts and managed them for the business.
* Developed new curriculum and techniques for students to learn and embrace.
* Assisted in creating new requirements for different belt levels and higher ranks.

**Addition Experience & Leadership**

**Professional Sales Organization at Temple University**  Philadelphia, PA

*Assistant Director of Events* September 2023 - Present

* Developed skills in sales excellence by attending meetings and participating in discussions about sales.
* Practiced developing roleplay and speed sell skills by participating in events and competitions.
* Networked with over 20 other members of the organization and connected with many business professionals.

**Color Guard**  Berwyn, PA

*Captain*August 2022 – December 2022

* Supported a team of 40 students performing in front of my school with the marching band.
* Helped develop choreography for a 9-minute performance with flags and rifles.
* Managed and organized sub-teams of people to help set up and put away equipment.

**ACTIVITIES & AWARDS**

* Volunteering at Tredyffrin Library, 20+ hours
* Member, School Korean Music Dance Team
* 2nd Degree Black Belt in Tang Soo Do
* Running a Knitted Accessories Business

**SKILLS & INTERESTS**

**Technical Skills:** Microsoft Word, Excel, PowerPoint, JavaScript, Python, Adobe Illustrator, SalesForce

**Interests:** Video Game Development, Healthcare, Risk Management